the entrepreneurial school[®] SCALING THE HEIGHTS OF EDUCATION

Bachelor programs Master programs PhD Executive Education Research

Study programs at a glance



www.mci.edu







mentoring the motivated.

10 reasons for studying at MCI	4	Campus & services
Our mission	66	Rankings, memberships & awards
Network	67	Admission requirements
International	68	Further information

studies.

MANAGEMENT & SOCIETY

BACHELOR

Business Administration online	ç
Business & Management	10
Business & Management for Professionals	1 1
Management, Communication & IT	12
Management & Law	15
Nonprofit, Social & Health Care Management	16
Social Work	17
Tourism Business Studies	19

TECHNOLOGY & LIFE SCIENCES

BACHELOR

Biotechnology & Food Engineering	
Digital Business & Software Engineering	
Environmental, Process & Energy Engineering	
Industrial Engineering & Management	
Mechatronics	
Medical Engineering	36
Electrical Engineering	37
Mechanical Engineering	38
Smart Building Technologies*	

utive education. ехе

EXECUTIVE PHD	
Executive PhD in Management	49
EXECUTIVE MASTER	
EXECUTIVE WASTER	
Digital Business MBA	50
Executive MBA	51
Digital Economy & Leadership MSc online	52
Digital Marketing & Analytics MSc online	53
Management & Leadership MSc	54
Modular structure with master option	55
10 III III III III III III III III III I	

research.

Research at MCI Scientific competence Research areas

69

MASTER	
Corporate Governance & Finance online	21
Entrepreneurship & Tourism	22
Marketing Management	22
Strategic Management	23
European Health Economics & Management	24
International Business & Law	25
International Business & Management	26
International Health & Social Management	27
Management, Communication & IT	28
Social Work, Social Policy & Management	29

MASTER

63

64 65

Biotechnology	40
Food Technology & Nutrition	41
Environmental, Process & Energy Engineering	42
Industrial Engineering & Management	43
Mechatronics & Smart Technologies	44
Medical Technologies	45

* subject to accreditation

E	EXECUTIVE DEVELOPMENT	
E	Executive Certificate Courses	57
	Corporate Communications	
	Digital Business Analytics	-
	Family Business	
	General Management	
	Human Resources Management	
	Innovation Management	
	Management, Accounting & Control	
	Management, Psychology & Leadership Marketing	-
	Patent & License Management	
	Sales Management	
	Systemic Leadership Psychology	
٩	Management Seminars	58
1	nhouse Programs & Organizational Development	61

10 reasons for studying at mci.

Studying where others spend their holidays

With the city's central location between Italy, Switzerland and Germany, the spectacular mountain scenery of the Tyrol, the MCI's proximity to Innsbruck's lively Old Town, its synergistic ties to Innsbruck University and the impressive architecture of the campus, the MCI mentors the motivated in a unique setting for study and leisure.

A living university town

With its 35,000 students, the international conference and Olympic city of Innsbruck is one of the most popular university locations in the German-speaking area, with a rich tradition of learning, academic excellence and a vibrant student scene in terms of culture and living facilities, discourse and encounter.

Outstanding conditions for study

Demanding admission procedures form the foundation for successful study of a high standard with team working in small groups, fast progress and low dropout rates. Curricula with a strong practical orientation, intensive support and the MCI's proverbial service orientation guarantee a quality learning experience, personal wellbeing and optimum prospects on the job market.

Excellence in teaching

With a mixed faculty comprising the MCI's own professors and teachers, visiting lecturers from a wide variety of countries, and executives and recognized experts from the fields of business, research, consulting and the liberal professions, the MCI offers a synergistic combination of theory and practice that creates added value for students and encourages them to put their new-found knowledge to the test.

ervice for success

A professional Language Center for the major languages of the world, excellent library facilities and study corners, modern eLearning platforms, an effective Career Center with job offers, internships and intercultural training programs, an effective Startup Center, a wideranging sports program and a highly committed Alumni & Friends Club additionally enrich the MCI's study programs and enhance the career prospects of MCI students and graduates.

Let's go international

Students and faculty from all over the world, a semester abroad and intensive modules at prestigious partner universities, double-degree options, internships with global players, and a variety of international activities open the door to international perspectives, intercultural competence and professional development.

Vibrant network

At the MCI, ongoing collaboration between the university, public authorities and the two sides of industry is the key to a combination of stability and entrepreneurial flexibility. It also promotes contacts, provides access to networks and generates international acceptance to the benefit of students. Regular visits by leading members of the scientific and business communities, and the worlds of politics and the arts, and by numerous friends and patrons of the MCI are a reflection and driving force of this exemplary openness to the world. 8.

Successful graduates

In numerous studies and employee testimonials, MCI students score highly for practical knowhow, international thinking, an achievementoriented approach, and a sense of responsibility and motivation that go well beyond their immediate duties. That makes them the people to turn to in demanding situations and explains their standing in trade and industry, as illustrated by the successful careers of so many MCI graduates.

Powerful brand

As the Entrepreneurial School®, the MCI has been deliberately positioned in contrast to the traditional universities, private universities and universities of applied sciences, offering a topquality combination of practice-oriented study programs, continuous education at university level, competent research, targeted knowledge transfer and innovative startups, all under one strong, internationally protected brand.

Ranked no. 1

Clear positioning, a credible brand and top places in the rankings help students in their difficult choice of university and study program. A string of outstanding results in accreditation procedures, polls and rankings are confirmation of the high quality and level of acceptance achieved by the MCI. They strengthen its reputation and build trust on an increasingly complex higher education market.

> See page 66 for more details on the Entrepreneurial School®

Founded by the University of Innsbruck, the Tyrolean regional authority, the Innsbruck municipal authority, the Tyrolean Chamber of Commerce, Tyrolean Chamber of Labour and the Confederation of Tyrolean Industry, MCI now occupies a prominent position in the international university scene. In the meantime some 3,400 students, 1,000 members of faculty and 290 partner universities from all over the world appreciate the unique Innsbruck Open University concept and the outstanding quality of the offering. We think that you, too, will be impressed by the Entrepreneurial School®.



mentoring the motivated.



management & society.

BACHELOR	
Business Administration online	9
Business & Management	10
Business & Management for Professionals	11
Management, Communication & IT	12
Management & Law	15
Nonprofit, Social & Health Care Management	16
Social Work	17
Tourism Business Studies	19

MASTER	
Corporate Governance & Finance online	21
Entrepreneurship & Tourism	22
Marketing Management	22
Strategic Management	23
European Health Economics & Management	24
International Business & Law	25
International Business & Management	26
International Health & Social Management	27
Management, Communication & IT	28
Social Work, Social Policy & Management	29

Close ties between business-oriented study programs, specific problems confronting real companies, and practical research and development form an integral part of the MCI concept and offer students the attractive proposition of working on current questions and solutions in the fields of business and research.

The society-oriented study programs, on the other hand, address today's processes of fundamental social change, leading to increasingly complex social problems and the growing importance of the sustainable socio-economic developments needed to solve them. Whereas the study programs in social work are devoted more to problem-solving at the level of the individuals involved, the management-related programs, with their international orientation, have a stronger focus on the institutional, organizational, political and systemic level.

Through intensive interaction with the practical world of business as reflected in a variety of specific projects, students quickly understand the relevance of the knowledge they acquire in classes. To round off the experience of studying in the field of Business & Society, full-time students spend a semester and part-time students attend multi-week intensive modules at one of our well known partner universities.



Prof. PD Dr. habil. Belachew Gebrewold Social Work Social Work, Social Policy & Management



Prof. Dr. Peter J. Mirski Management, Communication & IT



Prof. PD Dr. Thomas Stöckl Business & Management



Prof. Dr. Ralf Geymayer Management & Law International Business & Law



Prof. Dr. Maria Rabl Business Administration online Corporate Governance & Finance online



Prof. Dr. Siegfried Walch Nonprofit, Social & Health Care Management International Health & Social Management European Health Economics & Management



Prof. Dipl.-Kfm. Bernd Kirschner Business & Management International Business & Management



Prof. Mag. Hubert J. Siller Tourismus- & Freizeitwirtschaft Entrepreneurship & Tourismus





BACHELOR **business administration.** ONLINE

STRUCTURE	1 st – 2 nd semester: Fundamentals 3 rd – 4 th semester: Advanced business administration 5 th semester: Electives & advanced business administration 6 th semester: Internship, Bachelor thesis & exam
DEGREE	Bachelor of Arts in Business B.A. BA [*] [*] Use of the academic degree in combination with the brand MCI officially approved
TIME MODEL	 Online & on-campus sessions / part-time Online sessions: twice a week in the evening (2 hours between 6–10 pm) On-campus sessions in Innsbruck: 2 consecutive days (Friday & Saturday), up to 8 days per semester
LANGUAGE	Choice between English or German
CONTENT	 Accounting & Controlling Operations Management Marketing Organization, Leadership & Personnel Entrepreneurship, Innovation & Transformation Strategic & International Management Electives: Digital Workplace Learning / Innovation & Entrepreneurship Economics & Law Ethical Decision Making Communication & Personal Development Research Methods & Academic Working
PROFESSIONAL OPPORTUNITIES	 Project & Process Management Innovation Management Marketing & Sales Accounting & Controlling HR Management & Personnel Development Entrepreneurship Consulting Public Administration
ADMISSION REQUIREMENTS	University entrance qualification Additional entrance exams for applicants without a university entrance qualification but with relevant professional experience
TUITION	 For students from EU & EEA countries: EUR 363 / semester plus membership fee to the Austrian Student Union For students from third countries: EUR 6,250 per semester plus membership fee to the Austrian Student Union; Scholarships: www.mci.edu/scholarships
APPLICATION	Career background (20%) Written entrance exam (30%) Interview (50%)
CONSECUTIVE MCI MASTER	 Corporate Governance & Finance Online International Business & Management Entrepreneurship & Tourismus International Business & Law European Health Economics & Management International Health & Social Management Management, Communication & IT



BACHELOR **business & management.**

STRUCTURE	$1^{\mbox{\tiny st}}-4^{\mbox{\tiny th}}$ semester: Fundamentals and Practice lab	
5 th semester: International semester abroad		
	$\delta^{\mbox{\tiny th}}$ semester: Integrative internship, Bachelor thesi	s and final exam
DEGREE	Bachelor of Arts in Business \parallel B.A. \parallel BA *	
	* Use of the academic degree in combination with the brand MC	I officially approved
TIME MODEL	Full-time	
LANGUAGE	English	
CONTENT	Business administration	51%
	 Economics, law & society 	10%
	 Interdisciplinary competencies 	17%
	 Social & communicative skills 	6%
	 Scientific methodical competencies 	16%
PROFESSIONAL	Graduates are well qualified for positions in:	
OPPORTUNITIES	Industrial sector	
	Trading companies	
	 Tax advisory & auditing 	
	Business consultancy	
	Banks & insurance companies, investment couns	elling
	Advertising agencies	5
	 Market research & opinion polls 	
	Public administration	
	Recruitment consultancies & HR management	
ADMISSION	University entrance qualification	
REQUIREMENTS	Additional entrance exams for applicants without a u	niversity entrance qualification but
	with relevant professional experience	
TUTION		
TUITION	• For students from EU & EEA countries: EUR 363	/ semester plus membership fee to
	the Austrian Students' Union	
	• For students from third countries: EUR 6,250 / su	
	the Austrian Students' Union; Scholarships: wwv	v.mci.edu/scholarships
APPLICATION	Career background (20%)	
	Written entrance exam (30%)	
	Interview (50%)	
CONSECUTIVE MCI MASTER	 International Business & Management 	
	Corporate Governance & Finance Online	
	Entrepreneurship & Tourism	
	 International Business & Law 	
	• European Health Economics & Management	
	 International Health & Social Management 	



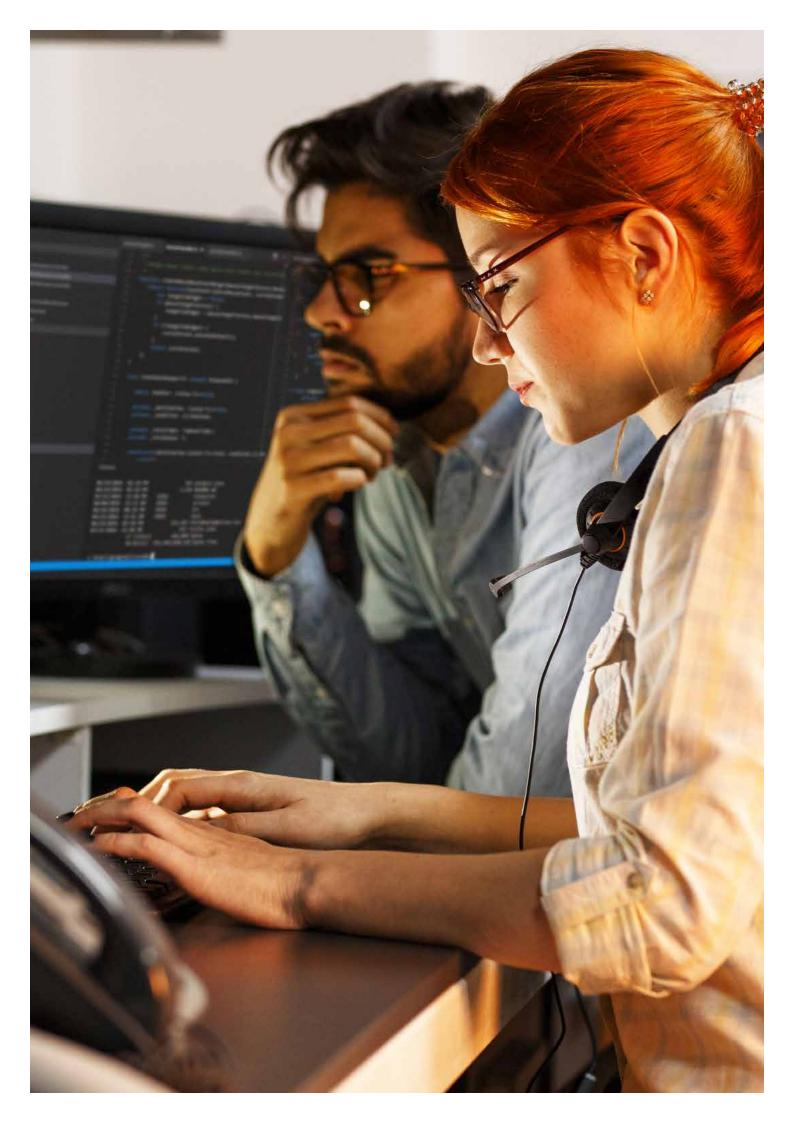
BACHELOR business & management for professionals.

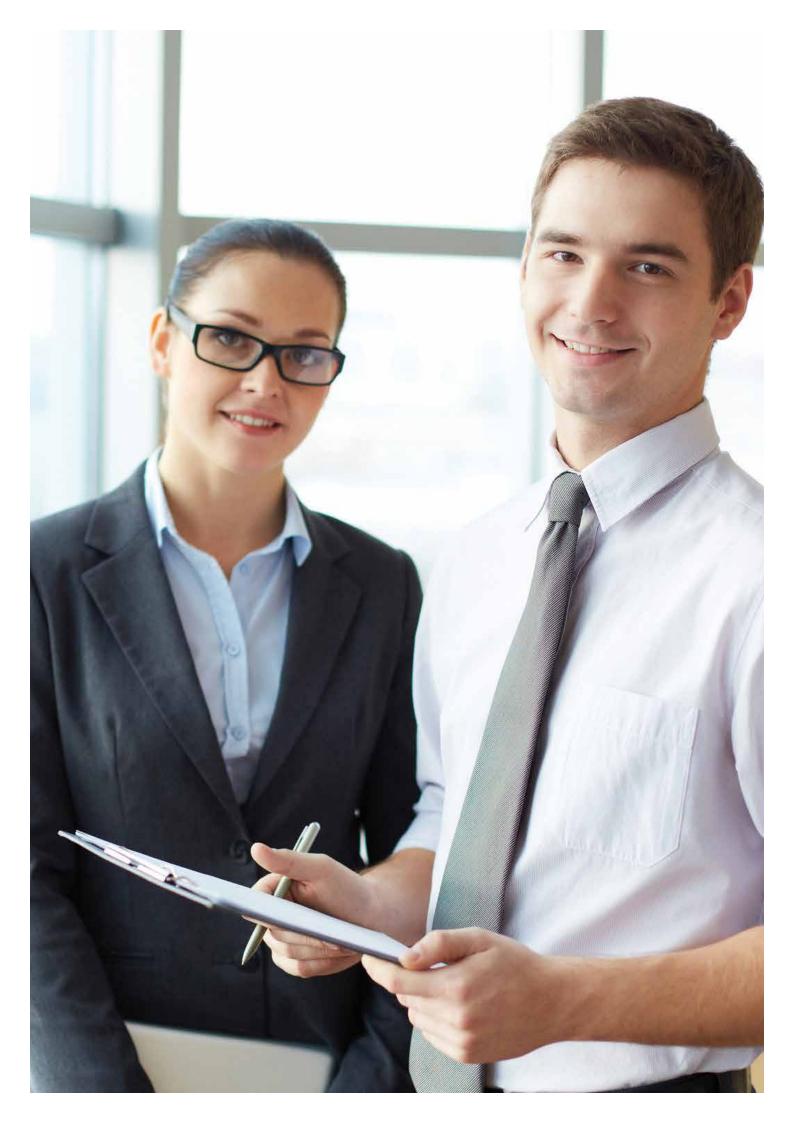
STRUCTURE	1 st – 3 rd semester: General Management 4 th – 5 th semester: Specialization 5 th – 6 th semester: integrative internship 6 th semester: International studies, Bachelor thesis and final exam	ı
DEGREE	Bachelor of Arts in Business \mid B.A. \mid BA* * *Use of the academic degree in combination with the brand MCI officially approve	ed
TIME MODEL	Part-time with online / blended learning modules	
LANGUAGE	German, supplemented by English courses	
CONTENT	 Fundamentals business & management Choice of specializations Marketing · Organizational Development · Innovation Controlling · Supply Chains · Strategy Economics & law Social-communicative competencies Scientific-methodical competencies Interdisciplinary competencies (incl. international topics) 	29% 18% 9% 7% 17% 20%
PROFESSIONAL OPPORTUNITIES	 Positions in particular in Banks, insurance companies & financial services Wholesale and retail Market and opinion research, marketing & sales Personnel consulting & HR management Tax consulting & auditing Management consultancy Manufacturing, industry & logistics 	
ADMISSION REQUIREMENTS	University entrance qualification Additional entrance exams for applicants without a university entrance qualification but with relevant professional experience	
TUITION	 For students from EU & EEA countries: EUR 363 / semester plus membership fee to the Austrian Student Union For students from third countries: EUR 6,250 / semester plus membership fee to the Austrian Student Union; Scholarships: www.mci.edu/scholarships 	
APPLICATION	Career background (20%) Written entrance exam (30%) Interview (50%)	
CONSECUTIVE MCI MASTER	 International Business & Management Corporate Governance & Finance online Entrepreneurship & Tourism International Business & Law European Health Economics & Management International Health & Social Management Management, Communication & IT 	



BACHELOR management, communication & it.

STRUCTURE	1 st – 2 nd semester: Fundamentals 3 rd – 4 th semester: Major Management Major Media 5 th semester: International semester (at Partner University or MCI), Integrative Synopsis 6 th semester: Internship, Bachelor thesis and final exam Bachelor of Arts in Business B.A. BA [*] [*] Use of the academic degree in combination with the brand MCI officially approved	
	-	the brand wich officially approved
TIME MODEL	Full-time	
LANGUAGE	German and partially English	
MAJORS	Management / Media	
CONTENT	 Fundamentals: Business administration, communication and IT 40% Major in Management / Media 30% English & Social skills 10% Scientific working R&D Internship 20% 	
PROFESSIONAL OPPORTUNITIES	Management Marketing analysis Controlling Management consulting & ERP Information systems management Project management Business intelligence & analytics 	Media Digital marketing Communication management & consulting Information management Project management Media & campaign management Human interface design
ADMISSION REQUIREMENTS	University entrance qualification Additional entrance exams for applicants without a university entrance qualification but with relevant professional experience	
TUITION	 For students from EU & EEA countries: EUR 363 / semester plus membership fee to the Austrian Student Union For students from third countries: EUR 6,250 / semester plus membership fee to the Austrian Student Union; Scholarships: www.mci.edu/scholarships 	
APPLICATION	Career background (20%) Written entrance exam (30%) Interview (50%)	
CONSECUTIVE MCI MASTER	 Management, Communication & IT Corporate Governance & Finance online International Business & Management Entrepreneurship & Tourism International Business & Law European Health Economics & Management International Health & Social Management 	







BACHELOR management & law.

STRUCTURE	1 st – 4 th semester: Fundamentals
	5 th semester: International semester (at Partner University or MCI), Choice of major
	6 th semester: Integrative internship, Bachelor thesis and bachelor examination
DEGREE	Bachelor of Arts in Business B.A. BA^*
DEGREE	[*] Use of the academic degree in combination with the brand MCI officially approved
TIME MODEL	Full-time
	i un-time
LANGUAGE	German 70%, English 30%
CONTENT	 Management-oriented business administration
	• Business law
	Foreign language & social skills
	Professional tools & scientific methods
PROFESSIONAL	Industrial sector
OPPORTUNITIES	Trading companies
	 Tax advisory and auditing
	Business consultancy
	 Banks and insurance companies, investment counselling
	Advertising agencies
	Market and opinion research
	Power and water suppliers
	Telecommunications
	 Interest groups, public administration
	Recruitment consultancy
ADMISSION	University entrance qualification
REQUIREMENTS	Additional entrance exams for applicants without a university entrance qualification but
	with relevant professional experience
TUITION	• For students from EU & EEA countries: EUR 363 / semester plus membership fee
	to the Austrian Student Union
	• For students from third countries: EUR 6,250 / semester plus membership fee
	to the Austrian Student Union; Scholarships: www.mci.edu/scholarships
APPLICATION	Career background (20%)
	Written entrance exam (30%)
	Interview (50%)
CONSECUTIVE MCI MASTER	International Business & Law
	International Business & Management
	Corporate Governance & Finance online
	Entrepreneurship & Tourism
	Management, Communication & IT
	European Health Economics & Management
	International Health & Social Management



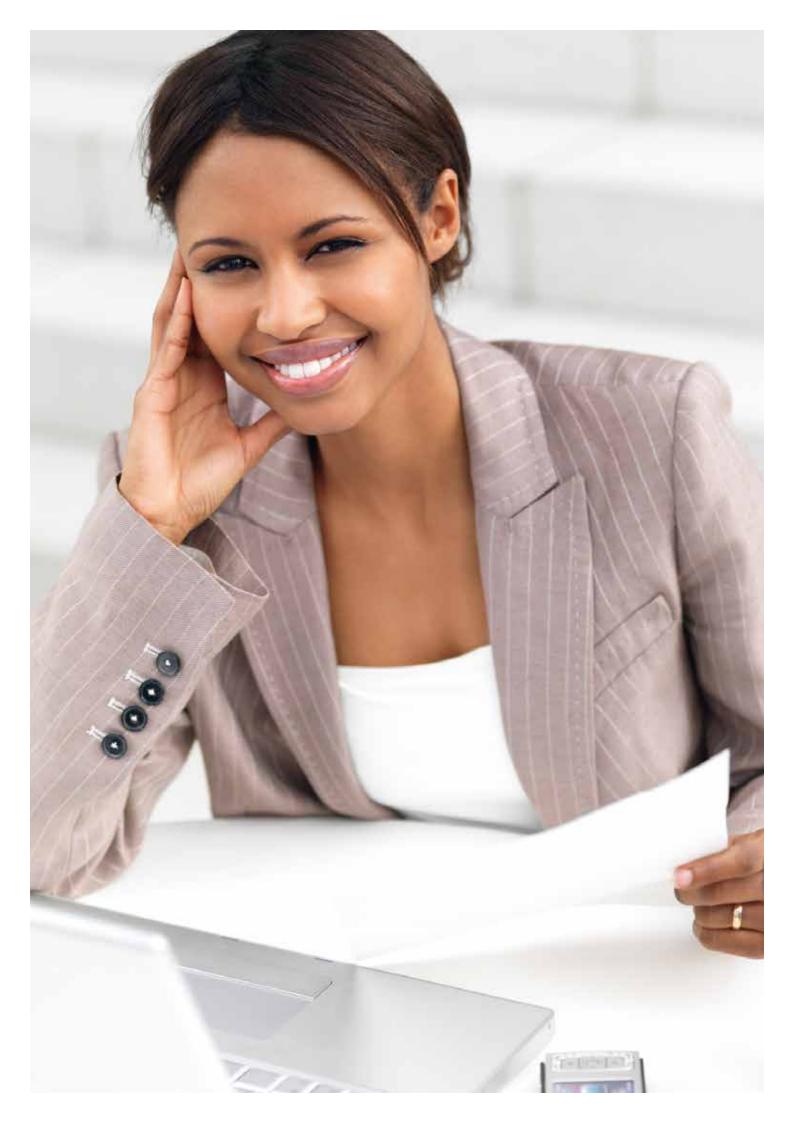
BACHELOR nonprofit, social & health care management.

STRUCTURE	1 st – 4 th semester: Fundamentals and specialization subjects 4 th or 5 th semester: International semester (at Partner University or MCI) 6 th semester: Integrative internship (15 weeks), Bachelor thesis and final exam		
DEGREE	Bachelor of Arts in Business B.A. BA [*] [*] Use of the academic degree in combination with the brand MCI officially approved		
TIME MODEL	Full-time, job friendly time model (possibility to study online in the first year)		
LANGUAGE	German 70%, English 30%		
CONTENT	 General Management Communication Scientific Methods Problem Solving Nonprofit, Social & Health Care Management 	17% 17% 11% 11% 44%	
PROFESSIONAL OPPORTUNITIES	 Health, nursing, public health, health promotion Social services, basic social security, provision of subsistence, welfare Culture, leisure, recreation, sports Education, studies, science, research Personal development, mediation, coaching, self-help Regional development, regional & location management, economic development National & international administrative bodies International organizations, development co-operation Politics, associations, interest groups, citizens' groups & lobbying (Social) insurance, financing, foundations, fundraising Consulting, liberal professions 		
ADMISSION REQUIREMENTS	University entrance qualification Additional entrance exams for applicants without a university entrance qualification but with relevant professional experience		
TUITION	 For students from EU & EEA countries: EUR 363 / semester plus membership fee to the Austrian Student Union For students from third countries: EUR 6,250 / semester plus membership fee to the Austrian Student Union; Scholarships: www.mci.edu/scholarships 		
APPLICATION	Career background (20%) Written entrance exam (30%) Interview (50%)		
CONSECUTIVE MCI MASTER	 International Health & Social Management European Health Economics & Management Social Work, Social Policy & Management International Business & Management International Business & Law Entrepreneurship & Tourism Corporate Governance & Finance online Management, Communication & IT 	ean Health Economics & Management Work, Social Policy & Management ational Business & Management ational Business & Law preneurship & Tourism rate Governance & Finance <i>online</i>	



BACHELOR social work.

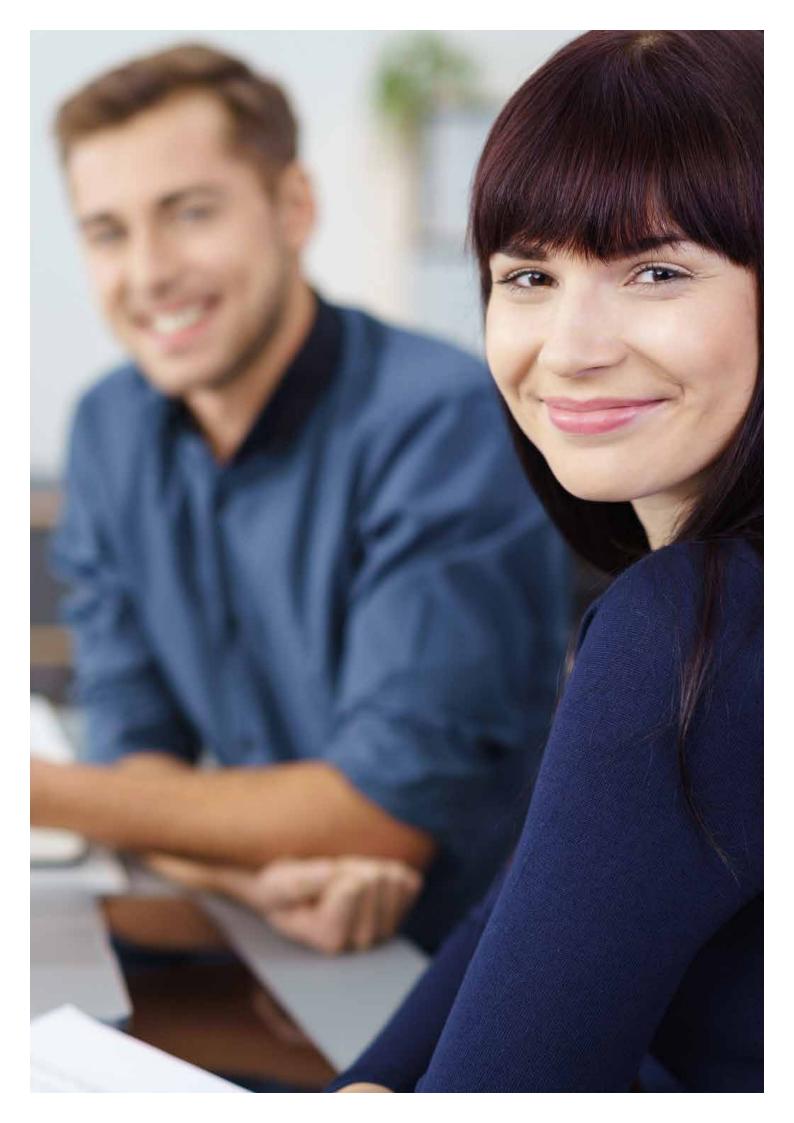
STRUCTURE 1 st – 3 rd semester: Fundamentals			
	4 th semester: Integrative internship 5 th semester: International semester (at Partner University or MCI)		
	6 th semester: Bachelor thesis and final exam	MCI)	
DEGREE	Bachelor of Arts in Social Sciences B.A. BA [*] [*] Use of the academic degree in combination with the brand MCI officially approved		
TIME MODEL	Full-time		
LANGUAGE	German 80%, English 20%		
CONTENT	• Fundamentals of social work	20%	
	 Basic skills of social work 	10%	
	 Operational fields of social work 	18%	
	 Methods of social work 	21%	
	 Practice of social work 	23%	
	 Bachelor thesis & Bachelor exam 	8%	
PROFESSIONAL	Official social work		
OPPORTUNITIES	 Education, profession, company social work 		
	Dis / Ability		
	 Work specific to women or men 		
	• Health		
	Youth work		
	Childhood, youth, family		
	Competence-oriented professional counselling		
	Basic welfare services		
	Migration, inclusion, culturally sensitive work		
	 Psychosocial counselling & support 		
	 School social work, crisis intervention, streetwork 		
	 Social work with the elderly and people in need of care 		
	 Offences and delinquency 		
	 Addiction, psychosomatic and psychiatric disorders 		
ADMISSION	University entrance qualification		
REQUIREMENTS	Additional entrance exams for applicants without a university entrance qualification but		
	with relevant professional experience		
TUITION	• For students from EU & EEA countries: EUR 363 / semeste	er plus membership fee	
	to the Austrian Student Union		
	 For students from third countries: EUR 6,250 / semester p 		
	to the Austrian Student Union; Scholarships: www.mci.edu	u/scholarships	
APPLICATION	Career background (20%)		
	Written entrance exam (30%)		
	Interview (50%)		
CONSECUTIVE MCI MASTER	Social Work, Social Policy & Management		
	European Health Economics & Management		
	International Health & Social Management		





BACHELOR tourism business studies.

STRUCTURE	1st - 4th semester: FundamentalsAccredite5th semester: Integrative internship	ad to meet THE-ICE Standards of Excellence	
	and Bachelor thesis		
	δ^{th} semester: International semester optionally abroad, Bachelor	thesis and final exam	
DEGREE	Bachelor of Arts in Business B.A. BA [*] *Use of the academic degree in combination with the brand MCI officially approved		
TIME MODEL	Full-time		
LANGUAGE	German 65%, English 35%		
CONTENT	Business Management	15%	
	• Management in Tourism & Leisure including elective courses	23%	
	Marketing & Digitalization	8%	
	Financial Management	10%	
	Economics	6%	
	Academic Research & Methodological Competencies	19%	
	 Interpersonal Skills & Languages 	19%	
PROFESSIONAL	 Destination management organizations – DMOs 		
	Hospitality industry		
	Event management		
	Leisure, sports and recreational facilities		
	 Tourism consulting businesses 		
	Lift operation		
	Tour operators & travel agencies		
ADMISSION	University entrance qualification		
REQUIREMENTS	Additional entrance exams for applicants without a university entrance qualification but with relevant professional experience		
TUITION	• For students from EU & EEA countries: EUR 363 / semester plus membership fee		
	to the Austrian Student Union		
	• For students from third countries: EUR 6,250 / semester plus n		
	to the Austrian Student Union; Scholarships: www.mci.edu/sch	olarships	
APPLICATION	Career background (20%)		
	Written entrance exam (30%)		
	Interview (50%)		
CONSECUTIVE MCI MASTER	Entrepreneurship & Tourism		
	European Health Economics & Management		
	International Business & Management		
	 International Business & Law 		
	International Health & Social Management		
	Corporate Governance & Finance online		
	 Management, Communication & IT 		





MASTER corporate governance & finance. ONLINE

STRUCTURE	1 st – 3 rd semester: Core curriculum, courses in governance, finance, management and research methods 4 th semester: Master thesis and final exam	
DEGREE	Master of Arts in Business M.A. MA [*] [*] Use of the academic degree in combination with the brand MCI officially approved	
TIME MODEL	 Online & on-campus sessions / part-time Online sessions: twice a week in the evening (6 – 8.30 pm) On-campus sessions in Innsbruck: 2 consecutive days (Friday & Saturday), up to 8 days per semester 	
LANGUAGE	English	
CONTENT	 Finance Management Governance Systems Management Behavior Operational Competencies Strategic Decision Making Economic Environment Advanced Academic Research Master Thesis & Final Exam 	
PROFESSIONAL OPPORTUNITIES	 Graduates are well qualified for leadership positions in: Accounting, finance, controlling, R&D, quality and risk management Business consultancy Politics, public administration, interest groups Corporate governance, organizational psychology, corporate social responsibility and business law Management functions in SME Credit and insurance institution 	
ADMISSION REQUIREMENTS	 Bachelor or equivalent degree in (International) Business Administration Business & Management (International) Economics Studies with a min. of 70 relevant ECTS points 	
TUITION	 For students from EU & EEA countries: EUR 363 / semester plus membership fee to the Austrian Student Union For students from third countries: EUR 7,500 per semester plus membership fee to the Austrian Student Union; Scholarships: www.mci.edu/scholarships 	
APPLICATION	Career background (20%) Written entrance exam (30%) Interview (50%)	



entrepreneurship & tourism.

Major Marketing Management

STRUCTURE	1 st – 3 rd semester: Core curriculum	Accredited to meet THE-ICE Standards of Excellence
	3 rd semester: International semester	
	(optionally abroad / international study program)	
	4^{th} semester: Selected topics, Master thesis and final e	xams
DEGREE	Master of Arts in Business \mid M.A. \mid MA [*] [*] Use of the academic degree in combination with the brand MCI officially approved	
	Double Degree option at Edinburgh Napier University / UK (M.Sc.)	Edinburgh Napier
TIME MODEL	Full-time (block teaching), part-time work possible	
LANGUAGE	English	
CONTENT	Entrepreneurship & Leadership	22%
	 Tourism Marketing & Digitization 	26%
	International Tourism & Markets	13%
	Destination & Innovation	13%
	Academic Research & Master Thesis	27%
PROFESSIONAL	 Destination management organizations – DMOs 	
OPPORTUNITIES	Hospitality industry	
	• Marketing, event management	
	 Leisure, sports and recreational facilities 	
	 Tourism consulting businesses 	
	Lift operation	
	 Tour operators & travel agencies 	
ADMISSION	Bachelor or equivalent degree in	
REQUIREMENTS	 Business sciences with a focus on the tourism and leisure industries 	
	• Studies with a min. of 45 ECTS credits in the area of	business studies / economics
TUITION	• For students from EU & EEA countries: EUR 363 / se	emester plus membership fee
	to the Austrian Students' Union	
	• For students from third countries: EUR 7,500 / seme	ester plus membership fee
	to the Austrian Students' Union; Scholarships: www	.mci.edu/scholarships
APPLICATION	Career background (30%)	
	Written entrance exam (30%)	
	Interview (40%)	



MASTER entrepreneurship & tourism.

Major Strategic Management

STRUCTURE	1 st – 3 rd semester: Core curriculum	Accredited to meet THE-ICE Standards of Excellence
	3 rd semester: International semester	
	(optionally abroad / international study program)	
	4^{th} semester: Selected topics, Master thesis and final exams	
DEGREE	Master of Arts in Business M.A. MA [*] [*] Use of the academic degree in combination with the brand MCI officially approved	
	Double Degree option at Edinburgh Napier University / UK (M.Sc.)	Edinburgh Napier
TIME MODEL	Full-time (block teaching), part-time work possible	
LANGUAGE	English	
CONTENT	Entrepreneurship & Leadership	28%
	 Family Business Management 	8%
	 Tourism Marketing & Digitization 	11%
	 International Tourism & Markets 	13%
	Destination & Innovation	15%
	Academic Research & Master Thesis	27%
PROFESSIONAL	 Destination management organizations – DMOs 	
OPPORTUNITIES	 Hospitality industry 	
	Event management	
	 Leisure, sports and recreational facilities 	
	 Tourism consulting businesses 	
	Lift operation	
	Tour operators & travel agencies	
ADMISSION	Bachelor or equivalent degree in	
REQUIREMENTS	Business sciences with a focus on the tourism and leisure industries	
	• Studies with a min. of 45 ECTS credits in the area of business studies / economics	
TUITION	• For students from EU & EEA countries: EUR 363 / semester plus membership fee	
	to the Austrian Students' Union	
	• For students from third countries: EUR 7,500 / semester	plus membership fee
	to the Austrian Students' Union; Scholarships: www.mci.e	
APPLICATION	Career background (30%)	
	Written entrance exam (30%)	
	Interview (40%)	



MASTER european health economics & management.

STRUCTURE	1 st semester: Fundamental courses		
	2 nd – 3 rd semester: Specialization		
	4 th semester: Thesis		
DEGREE	Joint degree in cooperation with Rotterdam, Bologna & Oslo	ALMA MATER STUDIORUM UNIVERSITÀ DI BOLOGNA	
	In Austria: Master of Arts		
	In the Netherlands: Master of Science	UiO: University of Oslo	
	In Italy: Laurea Magistrale	6.1.	
	In Norway: Master of Philosophy	ERASMUS UNIVERSITEIT ROTTERDAM	
	EU-HEM is granted with the prestigious Erasmus Mundus Joint Ma	ster Degree status (EMJMD)	
TIME MODEL	Full-time		
LANGUAGE	English		
CONTENT	Eu-HEM offers six tracks for specialization:		
	Management of Healthcare Institutions		
	Economic Evaluation in Healthcare		
	Health Economics & Policy		
	Decision Making in Healthcare		
	Global Health		
	Healthcare Finance & Management		
PROFESSIONAL	Graduates of the program are able to work in various professional fields:		
OPPORTUNITIES	• managing relations with public authorities and international organizations		
	 fulfilling administrative duties that require economic reasoning, management skills and legal competencies 		
	 addressing executive duties in pharmaceutical companies, large third payer institutions 	e hospitals and	
	 providing consultancy and economic advising in health related 	nolicies	
	 evaluating health promotion programs and public interventions 		
ADMISSION• Higher Education Entrance Qualification and a completed BachelorREQUIREMENTSto a Norwegian Bachelor degree. Details: www.eu-hem.eu/admissi		elor degree comparable nission-requirements	
	 A minimum grade average of C (in the Norwegian grading scale) of Bachelor degree 	or equivalent from your	
	An English language requirement documented by an international	ly recognised English	
	language proficiency test		
PARTICIPATION COSTS	 All information: www.eu-hem.eu/participation-costs 		
APPLICATION	The application and admission process is organised at the University of Oslo		
	Non-EU/EEA/Swiss applicants: from 1 October until 1 Decemb	er	
	All other students: from 1 February until 1 March		
	• www.eu-hem.eu		



MASTER international business & law.

STRUCTURE	 1st – 3rd semester: Core curriculum & Electives Strategy, Mergers & Acquisitions; International Accounting, Controlling & Finance; International & European Business Law; Digital Business, Marketing & Branding; International Human Resource Management & Labor Law; Innovation Management & Intellectual Property Law 3rd semester: International semester (option to study abroad) 4th semester: Master thesis 	
DEGREE	Master of Arts in Business M.A. MA* *Use of the academic degree in combination with the brand MCI officially approved Double Degree options: Università Carlo Cattaneo – LIUC, Castellanza / IT (Laurea Magistrale) Edinburgh Napier University / UK (M.Sc.) Kingston University / UK (LL.M.)	
TIME MODEL	Full-time study program with job & familiy friendly time model (Wednesday afternoon to Saturday afternoon)	
LANGUAGE	English	
CONTENT	 Applied economics 50% Applied legal studies 30% Transdisciplinary projects & social skills 20% Electives: Digital Business International Human Resource Management Business Environment in Specific Markets European Business Environment 	
PROFESSIONAL OPPORTUNITIES	 Tax Advisory and Auditing, Business Consultancy Banking & Finance Marketing & Account Management Strategy & Leadership Human Resources Business Law Research & Higher Education Supply Chain & Process Management Public Administration & Interest Groups 	
ADMISSION REQUIREMENTS	 Graduates of relevant Bachelor programs Graduates of other Bachelor or post-secondary programs comprising courses in Strategic Management / Business Administration, International Business, Marketing, Controlling / Accounting and Law (totaling a minimum of 120 ECTS) 	
TUITION	 For students from EU & EEA countries: EUR 363 / semester plus membership fee to the Austrian Student Union For students from third countries: EUR 7,500 / semester plus membership fee to the Austrian Student Union; Scholarships: www.mci.edu/scholarships 	
APPLICATION	Career background (30%) Written entrance exam (30%) Interview (40%)	



MASTER international business & management.

STRUCTURE	Curriculum with highly attractive competence streams structured in four semesters Semesters 1 & 2: Core curriculum offered in both time models: full-time & part-time Semester 3: Common core modules Choice of two out of four specializations Semester 4: International Studies Master Thesis Final Exam	
DEGREE	Master of Arts in Business M.A. MA* *Use of the academic degree in combination with the brand MCI officially approved	
	Double Degree options at University of Economics, Prague / CZ Università Carlo Cattaneo, Castellanza / IT	LIUC
TIME MODEL	Full-time and part-time Blended learning format: combination of on-campus & online classes	
LANGUAGE	English	
CONTENTS	Digital Business & Marketing Management (core modules) + Specialization 1: Digital Business** + Specialization 2: Marketing Management** Innovation, Global Networks & Financial Management (core mod + Specialization 3: Innovation & Global Networks** + Specialization 4: Financial Management** Leadership, Human Resources & Society Entrepreneurship & Interdisciplinary Research Business Research & Master Thesis **Choice of two out of four specializations	+10% +10% 10% 17% 23%
PROFESSIONAL OPPORTUNITIES	New ventures & startups Business consultancy, tax advisory & auditing Digital business & online marketing Market research & advertising agencies Innovation & transformation management Finance & controlling HR & recruiting	
ADMISSION REQUIREMENTS	 Bachelor or equivalent degree in (International) Business Administration Business & Management (International) Economics Studies with a min. of 80 relevant ECTS points 	
TUITION	 For students from EU & EEA countries: EUR 363 / semester plus membership fee to the Austrian Students' Union For students from third countries: EUR 7,500 per semester plus membership fee for the Austrian Students' Union; Scholarships: www.mci.edu/scholarships 	
APPLICATION	Career background (20%) Written entrance exam (30%) Interview (50%)	



MASTER international health & social management.

STRUCTURE	1st semester: Core curriculum2nd semester: Core curriculum, electives*3rd semester: Core curriculum, international semester (optionally abroad)4th semester: Master thesis and final examsMaster of Arts in Business M.A. MA**	
	""Use of the academic degree in combination with the brand MCI offi Double Degree option at University of Economics, Prague / CZ	cially approved
TIME MODEL	Full-time	
LANGUAGE	English	
CONTENT	 Law Economics Governance Management Multidisciplinary courses & study tours Methods (including Master thesis) 	12.5% 12.5% 12.5% 21% 29%
PROFESSIONAL OPPORTUNITIES	 International organizations, development aid Public health, health promotion Social services, social security Education, science, research, independent professions National & international administrative bodies Policy, politics, associations, interest groups, citizens' groups & lobbying (Social) Insurance, financing, foundations, fundraising consulting 	
ADMISSION REQUIREMENTS	 Bachelor or equivalent degree in Business Administration / Economics Medicine / Public Health / Nursing Social, Political and/or Natural Sciences or other studies with a min. of 70 relevant ECTS points High level of proficiency in English language 	
TUITION	 For students from EU & EEA countries: EUR 363 / semester plus membership fee to the Austrian Students' Union For students from third countries: EUR 7,500 per semester plus membership fee for the Austrian Students' Union; Scholarships: www.mci.edu/scholarships 	
APPLICATION	Career background (30%) Written entrance exam (30%) Interview (40%)	

* Partly in cooperation with MCI's Department of Social Work



MASTER management, communication & it.

STRUCTURE	1 st – 3 rd semester: Core curriculum		
	3 rd semester: International semester (optionally abroad)		
	$4^{\mbox{\tiny th}}$ semester: Silicon Valley Entrepreneurship Course, Master thes	emester: Silicon Valley Entrepreneurship Course, Master thesis and final exam	
DEGREE	Master of Arts in Business M.A. MA [*] [*] Use of the academic degree in combination with the brand MCI officially approved		
	Double Degree option at University of Nebraska, Omaha / USA		
	Master of Business Administration (MBA) or		
	Master of Science in Management Information Systems (MSc)	
TIME MODEL	Full-time (Wednesday noon – Saturday afternoon), part-time work possible		
LANGUAGE	English		
CONTENT	Digital Marketing & Communication	15%	
	Strategic Management & eBusiness	40%	
	Management Information Systems	25%	
	Applied Research & Innovation	20%	
PROFESSIONAL	Executive position, expert role, line management or self-employe	ed in	
OPPORTUNITIES	Media & Creative Industries		
	Innovative Start-ups		
	Consulting and Leadership in Management, Communication & IT		
	Smart Production, Automotive Industry & Digitalization		
	• Tourism, Health Care, Higher Education		
ADMISSION	Bachelor or equivalent degree with a min. of		
REQUIREMENTS	• 15 ECTS points in IT & ICT		
	20 ECTS points in Business Management		
	10 ECTS points in Communication		
TUITION	• For students from EU & EEA countries: EUR 363 / semester plus membership fee to		
	the Austrian Students' Union		
	• For students from third countries: EUR 7,500 per semester plus membership fee to		
	the Austrian Students' Union; Scholarships: www.mci.edu/scholarships		
APPLICATION	Career background (30%)		
	Written entrance exam (30%)		
	Interview (40%)		



MASTER social work, social policy & management.

STRUCTURE	1 st – 2 nd semester: Core curriculum 3 rd semester: International semester (optionally abroad / international study program) 4 th semester: Master thesis and final exam	
DEGREE	Master of Arts in Social Sciences M.A. MA [*] [*] Use of the academic degree in combination with the brand MCI officially approved	
TIME MODEL	Full-time	
LANGUAGE	German 80%, English 20%	
CONTENT	Highly practice-oriented, international, strong co-operation with social organizations, social policy, social work sience, and the economy	
	Social work	15%
	Social work research	35%
	Social work & social policy	35%
	Social work & management	15%
PROFESSIONAL OPPORTUNITIES	 International development cooperation Management of social institutions Regional development, social space analysis and development, social planning Social care & health care Social work research & -teaching Social work diagnostics & microintervention Social management, project development and management 	
ADMISSION	Graduates of the Bachelor program Social Work	
REQUIREMENTS	 Graduates from a subject-related, further education social science program which lasted at least 6 semesters Graduates who have otherwise at least 6 semesters of further education whose curriculum contains social work and social science components which have at least 90 ECTS credits 	
TUITION	 For students from EU & EEA countries: EUR 363 / semester p to the Austrian Students' Union For students from third countries: EUR 7,500 / semester plus to the Austrian Students' Union; Scholarships: www.mci.edu/ 	membership fee
APPLICATION	Career background (30%) Written entrance exam (20%) Interview (50%)	



technology & life sciences

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Biotechnology & Food Engineering	32
Digital Business & Software Engineering	33
Environmental, Process & Energy Engineering	34
Industrial Engineering & Management	35
Mechatronics	
Medical Engineering	36
Electrical Engineering	37
Mechanical Engineering	38
Smart Building Technologies*	39

MASTER

Biotechnology	4(
Food Technology & Nutrition	41
Environmental, Process & Energy Engineering	42
Industrial Engineering & Management	43
Mechatronics & Smart Technologies	44
Medical Technologies	4

ISAC

* subject to accreditation

Internationally operating technicians are more in demand than ever. Whether in the fields of production, communication, environment, energy, nutrition or health, engineers are of fundamental importance in resolving core problems.

With its Technology & Life Science study programs, the MCI has developed an innovative focus: biotechnology, energy engineering, food engineering, mechanical engineering, mechatronics, software engineering, environmental engineering, process engineering and industrial engineering.

In addition to a sound grounding in natural sciences and engineering, the program has a strong focus on complementary economic, legal and social-communicative competences (social skills, soft skills, foreign languages, etc.). Motivated lecturers from the business community and the worlds of science and consulting, the international orientation of the program and the limited number of places available guarantee optimum conditions for study with attractive prospects for the future.



Prof. Dr. Katrin Bach Food Technology & Nutrition



a.o. Univ.-Prof. MMag. Dr. Alexander Hörbst, Bakk.techn. Medical Technologies



Prof. Dr. Christoph Griesbeck Biotechnology & Food Engineering Biotechnology



Biotechnology

DI Dr. Andreas Mehrle Mechatronics Mechatronics & Smart Technologies



Prof. Dr.-Ing. Gerhard Hillmer, MSc Industrial Engineering & Management



Prof. Dr. Peter J. Mirski Digital Business & Software Engineering



Prof. Dr. Werner Stadlmayr Environmental, Process & Energy Engineering



BACHELOR **biotechnology & food** engineering.

STRUCTURE	1 st – 2 nd semester: Fundamentals	
	Starting 2 nd semester: Specialization	
	4 th – 5 th semester: Choice of electives in biotechnology or food technology	
	5 th or 6 th semester: International semester (at Partner University	
	6 th semester: Bachelor theses and final exam	
DEGREE	Bachelor of Science in Engineering B.Sc. BSc [*] [*] Use of the academic degree in combination with the brand MCI officially approved	
TIME MODEL	Full-time	
LANGUAGE	German 75%, English 25%	
CONTENT	• Fundamentals: mathematics, natural science	24%
	 Fundamentals: Engineering 	15.5%
	 Special subjects: Biotechnology & food technology 	27%
	 Elective subjects: Biotechnology & food engineering 	6.5%
	 Academic research R & D internship 	16.5%
	Business administration English & social skills	10.5%
PROFESSIONAL	 Biomedical research and development 	
OPPORTUNITIES	 Pharmaceutical industry and diagnostics 	
	 Agriculture, food and animal feed industry 	
	Chemical industry	
	 Apparatus and plant engineering for biotechnological purpos 	ses
	 Measuring, testing and analysis 	
	Environmental engineering	
ADMISSION	University entrance qualification	
REQUIREMENTS	Additional entrance exams for applicants without a university entrance qualification but	
	with relevant professional experience	
TUITION	• For students from EU & EEA countries: EUR 363 / semester plus membership fee	
	to the Austrian Student Union	
	• For students from third countries: EUR 6,250 / semester plus	membership fee
	to the Austrian Student Union; Scholarships: www.mci.edu/so	cholarships
APPLICATION	Career background (20%)	
	Written entrance exam (30%)	
	Interview (50%)	
CONSECUTIVE MCI MASTER	• Biotechnology	
	 Environmental, Process & Energy Engineering 	
	 Food Technology & Nutrition 	
	Industrial Engineering & Management	



BACHELOR digital business & software engineering. ONLINE

STRUCTURE	1 st -2 nd semester: Fundamentals	
	3 rd -4 th semester: Software Engineering, Business Solutions	
	5 th semester: International Semester (at partner universitiy or MCI),	
	Integrative Overall Project	
	$\delta^{\scriptscriptstyle th}$ semester: Internship, Bachelor thesis and final exam	
DEGREE	Bachelor of Science B.Sc. BSc [*] *Use of the academic degree in combination with the brand "MCI" oficially a	approved
TIME MODEL	Online Blended Learning Full-time (Job-friendly)	
LANGUAGE	Courses in German as well as partly in English	
CONTENT	• Informatics	53%
	• Fundamentals in Mathematics & Technical Science	8%
	• Fundamentals in Business & Interdisciplinary Competences	s 25%
	Scientific Work & Academic Writing	8%
	 Internship / professional experience 	6%
PROFESSIONAL OPPORTUNITES	Positions in• Business Intelligence / Analytics• IT Project Ma• Digital Business• Software Eng• IT Consulting• Software Qua• IT Operations Management• Web & Mobil	ineering ality Management
ADMISSION REQUIREMENTS	University entrance qualification Additional entrance exams for applicants without a university with relevant professional experience	y entrance qualification but
TUITION	 For students from EU & EEA countries: EUR 363 / semester plus membership fee to the Austrian Students' Union For students from third countries: EUR 6,250 / semester plus membership fee to the Austrian Students' Union; Scholarships: www.mci.edu/scholarships 	
APPLICATION	Career background (20%) Written entrance exam (30%) Interview (50%)	
CONSECUTIVE MCI MASTER	 Management, Communication & IT Industrial Engineering & Management 	



BACHELOR environmental, process & energy engineering.

STRUCTURE	1 st – 2 nd semester: Fundamentals		
	Starting from 3 rd semester: Environmental, Process & Energy Engineering		
	th semester: International semester (at Partner University or MCI),		
	6^{th} semester: Bachelor theses and final exam, internship (12 week	er: Bachelor theses and final exam, internship (12 weeks)	
DEGREE	Bachelor of Science in Engineering B.Sc. BSc* *Use of the academic degree in combination with the brand MCI officially appro		
	Double Degree Option Centria University of Applied Sciences, Kokkola / Fl	Č Centria	
TIME MODEL	Full-time, part-time		
LANGUAGE	German 75%, English 25%		
CONTENT	• Fundamentals of natural sciences & engineering	35%	
	 Environmental, process, & energy engineering 	37%	
	 Business & management key competencies 	11%	
	Scientific methods R&D Internship	17%	
PROFESSIONAL	 Energy trading, energy generation & natural resources 		
OPPORTUNITIES	Chemical industry		
	 Paper and paper-processing industry 		
	Environmental engineering		
	Glass industry		
	Oil industry		
	Waste & waste water management		
	Consulting engineers, consulting, engineering		
ADMISSION	University entrance qualification		
REQUIREMENTS	Additional entrance exams in Mathematics, Physics, Chemistry, Eng	ional entrance exams in Mathematics, Physics, Chemistry, English and German for	
	applicants without a university entrance qualification but with relev	vant professional	
	erience		
TUITION	• For students from EU & EEA countries: EUR 363 / semester plus membership fee		
	to the Austrian Student Union		
	• For students from third countries: EUR 6,250 / semester plus	membership fee	
	to the Austrian Student Union; Scholarships: www.mci.edu/sc	holarships	
APPLICATION	Career background (20%)		
	Written entrance exam (30%)		
	Interview (50%)		
CONSECUTIVE MCI MASTER	Environmental, Process & Energy Engineering		
	 Industrial Engineering & Management 		
	Mechatronics & Smart Technologies		
	 Food Technology & Nutrition 		
	• Biotechnology		



BACHELOR industrial engineering & management.

STRUCTURE	1st – 2 nd semester: Fundamentals and core subjects 5 th semester: International semester (at Partner University or MCI), 6 th semester: Bachelor thesis and final exam, internship (12 weeks)	
DEGREE	Bachelor of Science in Engineering B.Sc. BSc [*] *Use of the academic degree in combination with the brand MCI officially approved	
TIME MODEL	Full-time, part-time	
LANGUAGE	German 75%, English 25%	
CONTENT	 General Engineering Production Engineering & Management General Management English & Key Competencies Internship & Bachelor Thesis 	35% 25% 16% 8% 16%
PROFESSIONAL OPPORTUNITIES	 Process optimizations Technical plant maintenance Quality management Supply chain management Innovation management Project management Marketing & sales 	
ADMISSION REQUIREMENTS	University entrance qualification Additional entrance exams in Mathematics, Physics, English and German for applicants without a university entrance qualification but with relevant professional experience	
TUITION	 For students from EU & EEA countries: EUR 363 / semester plus membership fee to the Austrian Student Union For students from third countries: EUR 6,250 / semester plus membership fee to the Austrian Student Union; Scholarships: www.mci.edu/scholarships 	
APPLICATION	Career background (20%) Written entrance exam (30%) Interview (50%)	
CONSECUTIVE MCI MASTER	 Environmental, Process & Energy Engineering Industrial Engineering & Management Food Technology & Nutrition Management, Communication & IT Mechatronics & Smart Technologies 	

BACHELOR **mechatronics.** Major **Medical Engineering**

STRUCTURE 1st – 4th semester: Fundamentals and core subjects 3rd - 5th semester: Major in Medical Engineering 5th + 6th semester: International semester (at Partner University or MCI), internship (12 weeks) $\mathbf{6}^{\text{th}}$ semester: Bachelor thesis and final exam DEGREE Bachelor of Science in Engineering | B.Sc. | BSc* ^{*}Use of the academic degree in combination with the brand MCI officially approved TIME MODEL Full-time, job & familiy friendly time model** LANGUAGE German 85%, English 15% CONTENT Mathematics & natural science 10% Mechatronics & engineering 25% • Electrical engineering & electronics 15% • Medicine & medical engineering 40% • Legal aspects & key competencies 10% PROFESSIONAL • Medical engineering including therapeutic systems **OPPORTUNITIES** • Development & production of medical products • Quality assurance in the medical field Product management of medical products · Consulting in the field of medical and hospital technology • Trade, sales and customer service of medical and rehabilitation products ADMISSION University entrance qualification REQUIREMENTS Additional entrance exams in Mathematics, Physics, English and German for applicants without a university entrance qualification but with relevant professional experience TUITION • For students from EU & EEA countries: EUR 363 / semester plus membership fee to the Austrian Student Union • For students from third countries: EUR 6,250 / semester plus membership fee to the Austrian Student Union; Scholarships: www.mci.edu/scholarships APPLICATION Career background (20%) Written entrance exam (30%) Interview (50%) CONSECUTIVE MCI MASTER • Mechatronics & Smart Technologies • Medical Technologies • Industrial Engineering & Management MEDIZINISCHE UNIVERSITÄT in cooperation with

which had

** Semester 1 and 2: Choice between full-time (on weekdays, during the day) and part-time model (Friday/Saturday). From 3rd semester: Full-time, but job-friendly time model (with afternoon and evening courses on weekdays).



BACHELOR **mechatronics.** Major Electrical Engineeri

STRUCTURE	1 st – 4 th semester: Fundamentals in mechatronics 2 nd – 5 th semester: Major in Electrical Engineering 5 th + 6 th semester: International semester (at Partner University or MCI), internship (12 weeks) 6 th semester: Bachelor thesis and final exam	
	Bachelor of Science in Engineering B.Sc. BSc [*] [*] Use of the academic degree in combination with the brand MCI officially approved	
TIME MODEL	Full-time, part-time	
LANGUAGE	German 85%, English 15%	
CONTENT	 Mathematics & natural science Mechatronics & engineering Major Electrical Engineering Economics, law & key competencies 	15% 45% 30% 10%
FOCUS	Embedded systems, control engineering, measuring systems, powe medicine electronics	r electronics,
PROFESSIONAL OPPORTUNITIES	 Metrology and control engineering Plant and building systems automation Automotive and alternative drive technologies Semiconductor and communications industries Circuit development and embedded systems programming Planning and design engineering for electrical plant Plant control and monitoring R & D and technology transfer Technical and commercial applications consulting & sales Power generation & supply 	
ADMISSION REQUIREMENTS	University entrance qualification Additional entrance exams in Mathematics, Physics, English and German for applicants without a university entrance qualification but with relevant professional experience	
TUITION	 For students from EU & EEA countries: EUR 363 / semester plus membership fee to the Austrian Student Union For students from third countries: EUR 6,250 / semester plus membership fee to the Austrian Student Union; Scholarships: www.mci.edu/scholarships 	
APPLICATION	Career background (20%) Written entrance exam (30%) Interview (50%)	
CONSECUTIVE MCI MASTER	 Mechatronics & Smart Technologies Medical Technologies Industrial Engineering & Management 	

BACHELOR **mechatronics.** Maior **Mechanical Engineerin**

STRUCTURE	1 st – 4 th semester: Fundamentals in mechatronics 2 nd – 5 th semester: Major in Mechanical Engineering 5 th + 6 th semester: International semester (at Partner University o internship (12 weeks) 6 th semester: Bachelor thesis and final exam	r MCI),
DEGREE	Bachelor of Science in Engineering B.Sc. BSc [*] [*] Use of the academic degree in combination with the brand MCI officially approv	red
TIME MODEL	Full-time, part-time	
LANGUAGE	German 85%, English 15%	
CONTENT	 Mathematics & natural science Mechatronics & engineering Major Mechanical Engineering Economics, law & key competencies 	15% 45% 30% 10%
FOCUS	Robotics, control engineering, automation, production engineeri	ng, CAD/DAM
PROFESSIONAL OPPORTUNITIES	 Machine & plant construction Electric powered machines & car industry Machine-, plant- and car supplies industry Public infrastructure & services Planning, project engineering, construction & execution Monitoring, controlling & optimization Quality control, maintenance, service & management External quality control & technical monitoring (e.g. technical control board) Research, development & technology transfer Technical & economical application consultancy as well as sales & marketing 	
ADMISSION REQUIREMENTS	University entrance qualification Additional entrance exams in Mathematics, Physics, English and German for applicants without a university entrance qualification but with relevant professional experience	
TUITION	 For students from EU & EEA countries: EUR 363 / semester plus membership fee to the Austrian Student Union For students from third countries: EUR 6,250 / semester plus membership fee to the Austrian Student Union; Scholarships: www.mci.edu/scholarships 	
APPLICATION	Career background (20%) Written entrance exam (30%) Interview (50%)	
CONSECUTIVE MCI MASTER	 Mechatronics & Smart Technologies Medical Technologies Industrial Engineering & Management 	



BACHELOR smart building technologies^{*}. NEU

SPECIAL FEATURES	Dual study program • Study phase at MCI & practical phase in the company each sem • Year-round paid employment with the partner company	Combine your studies & professional experience
DEGREE	Bachelor of Science in Engineering B.Sc. BSc** **Use of the academic degree in combination with the brand MCI officially approve	d
LANGUAGE	German	
CONTENT	 Scientific-technical fundamentals Engineering sciences Heating, air conditioning, ventilation & sanitary engineering Automation & measurement, control and regulation technology Information technology Comfort in building services engineering Business & management / key competencies Practical phases Practice-oriented R&D / Bachelor thesis 	11% 19% 12% 6% 6% 7% 11% 17% 11%
PROFESSIONAL OPPORTUNITIES	 Building concept & planning Building automation Water supply and waste water management Heating, air conditioning, ventilation & sanitary engineering Sun and weather protection Lighting technology 	
ADMISSION REQUIREMENTS	University entrance qualification Additional entrance exams in Mathematics, Physics, English and Gerr without a university entrance qualification but with relevant professio	
TUITION	Statutory membership fee to the Austrian Student Union (ÖH)	
APPLICATION	Career background (20%) Written entrance exam (30%) Interview (50%) Admission to the dual study program is linked to at least one appl at one of our partner companies	ication
CONSECUTIVE MCI MASTER	 Mechatronics & Smart Technologies Environmental, Process & Energy Engineering Industrial Engineering & Management 	
PARTNERS	ATP architekten ingenieure comfort systems HEELL Jaiousien. Markisen. Ro	
	ORTER Planlicht SPIEG	GLTEC®

*subject to accreditation

STUDY CO-OPERATION powered by ROCHE www.mci.edu/roche

MASTER **biotechnology.**

STRUCTURE	1 st – 3 rd semester: Core curriculum	
	3 rd semester: International semester (at Partner University 4 th semester: Master thesis and final exam	y or MCI)
DEGREE	Master of Science in Engineering M.A. MA** **Use of the academic degree in combination with the brand MCI officia	illy approved
	Option: Connected Programs Combination with the Master study program Molecular M Medical University of Innsbruck	edicine at the
TIME MODEL	Full-time	
LANGUAGE	German 75%, English 25%	
CONTENT	 Biotechnology Current industrial projects Scientific methods & Master thesis General management 	47% 12.5% 33% 7.5%
PROFESSIONAL OPPORTUNITIES	 Biomedical research and development Pharmaceuticals and diagnostics Chemical industry Agriculture, fertilizer & fodder industries Apparatus & plant engineering for biotechnological appendix and analysis Environmental engineering Public infrastructure, associations and interest groups International co-operation and organizations Consulting, freelancing 	plications
ADMISSION REQUIREMENTS	 Bachelor or equivalent degree in Biotechnology / Food technology Biochemistry / Biology Pharmaceutical industry / Biomedical analytics Science & engineering courses with sufficient relevant 	content
TUITION	 For students from EU & EEA countries: EUR 363 / seme the Austrian Students' Union For students from third countries: EUR 7,500 per seme the Austrian Students' Union; Scholarships: www.mci.e 	ster plus membership fee for
APPLICATION	Career background (30%) Written entrance exam (20%) Interview (50%)	

Full-time | German

Part-time | German

STUDY CO-OPERATION powered by Dr. Schär www.mci.edu/drschaer

MASTER food technology & nutrition.

STRUCTURE	1 st – 3 rd semester: Core curriculum		
	$2^{nd} - 3^{rd}$ semester: Electives		
	3 rd semester: Optional semester abroad		
	4 th semester: Optional semester abroad, Master thes	is and final exam	
DEGREE	Master of Science in Engineering M.A. MA* *Use of the academic degree in combination with the brand MCI o	fficially approved	
TIME MODEL	Full-time and part-time		
LANGUAGE	German 75%, English 25%	German 75%, English 25%	
CONTENT	 Food technology & nutrition 	37.5%	
	• Electives	6.7%	
	Current industrial projects	12.5%	
	Scientific methods & Master thesis	35.8%	
	General management	7.5%	
PROFESSIONAL	 Food economics 		
OPPORTUNITIES	Animal feed industry		
	 Food safety (e.g. at EFSA, AGES etc.) 		
	Quality assurance and analysis		
	 Chemical and pharmaceutical industry 		
	Clinical nutrition research		
	 Innovation management & Product development 		
ADMISSION	Bachelor or equivalent degree in		
REQUIREMENTS	Food Technology / Biotechnology		
	 Nutrition / Oecotrophology 		
	 Food Chemistry & Sciences / Biochemistry 		
	 Science & engineering courses with sufficient relevant 	vant content	
TUITION	• For students from EU & EEA countries: EUR 363 /	semester plus membership fee to	
	the Austrian Students' Union		
	• For students from third countries: EUR 7,500 per s	emester plus membership fee for	
	the Austrian Students' Union; Scholarships: www.r		
APPLICATION	Career background (30%)		
	Written entrance exam (20%)		
	Interview (50%)		



MASTER environmental, process & energy engineering.

STRUCTURE	1st – 3rd semester: Core curriculum and choice of two out of four electives 3rd semester: International semester (abroad or at MCI) 4th semester: Master thesis and final exam	
DEGREE	Master of Science in Engineering M.Sc. MSc* *Use of the academic degree in combination with the brand MCI officially approve Double Degree option at	d
	Università degli Studi di Genova	UNIVERSITÀ DEGLI STUDI
TIME MODEL	Full-time or part-time	DI GENOVA
LANGUAGE	English (Full-time) or German 75%, English 25% (Part-time)	
ELECTIVES	Plant Engineering and Operations / Chemical Engineering / Enviro Energy Engineering	onmental Engineering /
CONTENT	Process engineering	46%
	Beyond engineering	12%
	 Electives Master thesis 	21% 21%
PROFESSIONAL OPPORTUNITIES	 Energy Trading, Energy Industry and Natural Resources Renewable Energies Water Supply and Treatment Engineering Consulting Chemical Industry Plant Engineering 	
ADMISSION REQUIREMENTS	Graduates with a relevant Bachelor degree or diploma	
TUITION	 For students from EU & EEA countries: EUR 363 / semester plu to the Austrian Students' Union For students from third countries: EUR 7,500 per semester plus to the Austrian Students' Union; Scholarships: www.mci.edu/sc 	s membership fee
APPLICATION	Career background (30%) Written entrance exam (20%) Interview (50%)	



MASTER industrial engineering & management.

STRUCTURE	1st – 3rd semester: Key areas of Process or Production Technology 3rd semester: International semester (abroad or at MCI) 4th semester: Master thesis and final exam	
DEGREE	Master of Science in Engineering M.Sc. MSc* *Use of the academic degree in combination with the brand MCI officially approved	
TIME MODEL	Part-time	
LANGUAGE	German 75%, English 25%	
CONTENT	 General Engineering Production engineering & management General Management Master Thesis Research & Development 	22% 21% 23% 34%
PROFESSIONAL OPPORTUNITIES	Mainly technically oriented • Production engineer (optimization of operational processes / maintenance) • Project engineer • Development engineer • Business-related services in engineering and planning offices • Qualified engineering expert	
	Mainly economically oriented • Technical manager • Supply chain manager • Sales engineer, product manager, key account manager • Technical purchasing manager, distribution manager • Business consulting / business planning / management	
ADMISSION REQUIREMENTS	 Graduates with a Bachelor degree or Diploma in engineering Graduates of relevant post-secondary institutions (i.e. degrees in technical engineering or natural-scientific engineering 	neering programs)
TUITION	 For students from EU & EEA countries: EUR 363 / semester pluto the Austrian Students' Union For students from third countries: EUR 7,500 per semester pluto the Austrian Students' Union; Scholarships: www.mci.edu/s 	s membership fee
APPLICATION	Career background (30%) Written entrance exam (20%) Interview (50%)	



MASTER mechatronics & smart technologies.

STRUCTURE	1 st – 3 rd semester: Core curriculum	
	$4^{\ensuremath{\text{th}}}$ semester: Master thesis and final exam	
DEGREE	Master of Science in Engineering M.Sc. MSc [*] *Use of the academic degree in combination with the brand MCI officially appr	oved
	Double degree option at	./
	Pôle Universitaire Léonard de Vinci, Paris / FR	LEONARD DE VINCI
	Appalachian State University, Boone, NC / USA	
TIME MODEL	Full-time or part-time	Appalachian
LANGUAGE	English (Full-time), German 85%, English 15% (Part-time)	
MAJORS	Electrical Engineering / Mechanical Engineering	
CONTENT	Core area: Mechatronics	40%
	• Major in Electrical Engineering / Mechanical Engineering	25%
	• Projects	15%
	 Management, business and key competences 	10%
	Academic working / R & D	10%
PROFESSIONAL	Research & development	
OPPORTUNITIES	Simulation & computation	
	Project & design engineering	
	Production planning & monitoring	
	Automation & computer vision	
	Control engineering	
	Sales & applications consulting	
ADMISSION	Graduates with a relevant Bachelor degree or Diploma and a mi	inimum of 75 ECTS credits
REQUIREMENTS	from relevant subjects	
TUITION	• For students from EU & EEA countries: EUR 363 / semester p	olus membership fee to the
	Austrian Students' Union	
	• For students from third countries: EUR 7,500 per semester p	
	Austrian Students' Union; Scholarships: www.mci.edu/schola	rships
APPLICATION	Career background (30%)	
	Written entrance exam (20%)	
	Interview (50%)	



MASTER medical technologies.

STRUCTURE	1 st – 3 rd semester: Core curriculum	
	4 th semester: Master thesis and final exam	
DEGREE	Master of Science M.Sc. MSc**	
	**Use of the academic degree in combination with the brand MCI officially approved	
TIME MODEL	Full-time with job friendly time model	
LANGUAGE	English	
CONTENT	Medical imaging, IT & hardware 29%	
	Medical Engineering 25%	
	Projects and technical case studies 13%	
	Management & Entrepreneurship	
	Master thesis & scientific writing 25%	
PROFESSIONAL	Research & development	
OPPORTUNITIES	Product design	
	Quality assurance	
	Maintenance & service	
	Project management	
	Technology management	
	Sales & application consulting	
	Start-ups & innovation	
ADMISSION	Graduates with a relevant Bachelor degree or Diploma and a minimum of 50 ECTS credits	
REQUIREMENTS	from relevant subjects	
TUITION	• For students from EU & EEA countries: EUR 363 / semester plus membership fee to	
	the Austrian Student Union	
	• For students from third countries: EUR 7,500 per semester plus membership fee to	
	the Austrian Student Union; Scholarships: www.mci.edu/scholarships	
APPLICATION	Career background (30%)	
	Written entrance exam (20%)	
	Interview (50%)	
	Life & Health Science Cluster Tirol	
	The MedTech master program is being organized in close collaboration with the Medical University of Innsbruck	
	(MUI) and the Health & Life Science Cluster Tyrol (HLSCT) which includes the University of Innsbruck (LFUI), the	
	Private University of Medical Informatics & Technology (UMIT) and other prestigious institutions.	



executive education

EXECUTIVE PHD	
Executive PhD in Management	49
EXECUTIVE MASTER	
Digital Business MBA	50
Executive MBA	51
Digital Economy & Leadership MSc online	52
Digital Marketing & Analytics MSc online	53
Management & Leadership MSc	54
Modular structure with master option	55

EXECUTIVE DEVELOPMENTExecutive Certificate Courses57Management seminars58Inhouse Programs & Organizational Development61

In Executive Education, the Entrepreneurial School® consolidates a broad portfolio of top-class continuing education programs for decision-makers at all management levels as well as tailor-made solutions for organizations and companies. A stagnation in further education would mean a step backwards for all. This applies above all to the digital business-and-working world. Both the willingness and the ability to continuously acquire and develop new knowledge are crucial for proactively meeting current and future challenges.

As the Entrepreneurial School[®], the MCI has been a pivotal driving force in academic education and continuing education for almost 25 years and has thus achieved a leading position in the international university scene. The focus is on the goal of enabling occupational decision-makers to think in an entrepreneurial manner and act in a solution-oriented way by means of practical knowledge transfer. The latest scientific findings, a high degree of practical relevance, innovative didactics through blended learning concepts and the engagement of experienced, renowned lecturers essentially ensure that we live up to the motto "we mentor motivated people".

In this academic year, we have once again assembled an exciting and innovative range of continuing education courses – tailored to the specific needs of professionals.

universität innsbruck

OPERATION MIT



Mag. Susanne E. Herzog MCI Management Center Innsbruck Executive Education & Development



Prof. Dr. Maria Rabl MCI Management Center Innsbruck Digital Business MBA online Digital Economy & Leadership MSc online



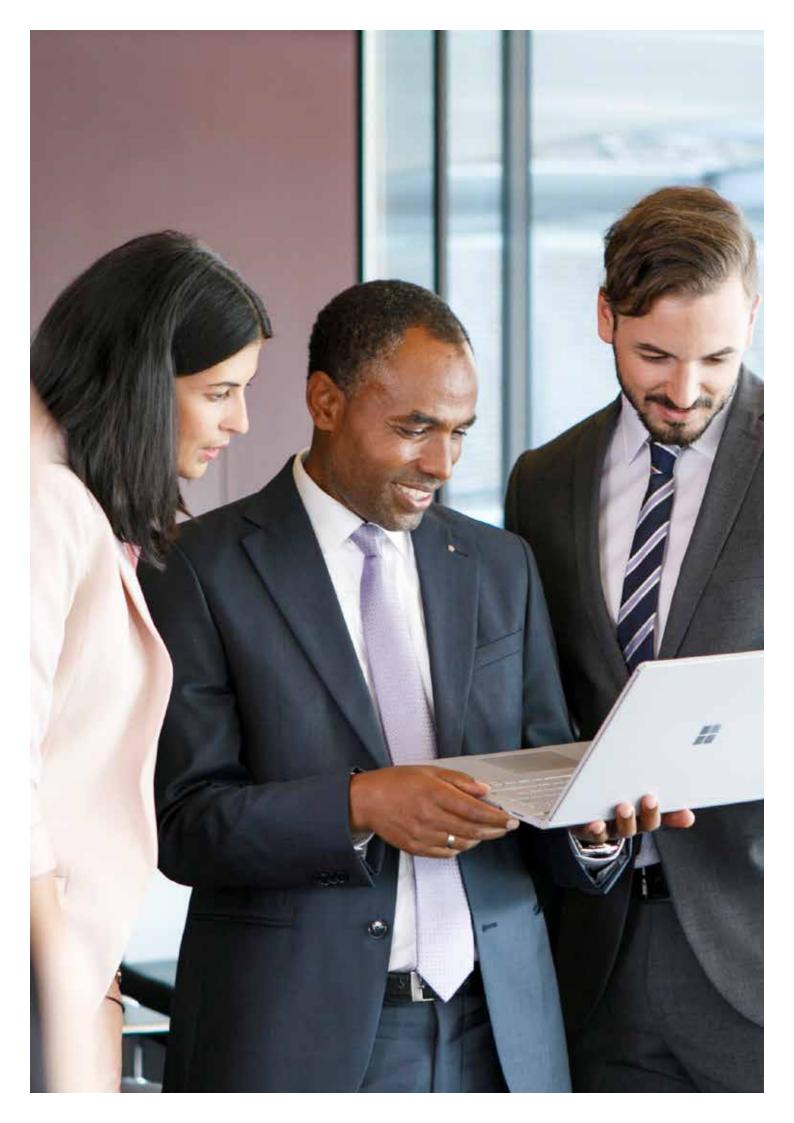
Prof. Dr. Claudia Brauer MCI Management Center Innsbruck Digital Marketing & Analytics MSc



Univ.-Prof. Dr. Kurt Matzler Universität Innsbruck Executive MBA online Management & Leadership MSc



Prof. Dr. Markus Kittler MCI Management Center Innsbruck Executive PhD Program in Management





executive education executive phd program in management.

PROGRAM & DEGREE	 Executive PhD Program in Management, jointly offered by the University of Antwerp (UAntwerpen) Antwerp Management School (AMS) Management Center Innsbruck (MCI) PhD, Doctor of Philosphy, conferred by the UA*
TARGET GROUPS	 Executives and senior business professionals who want to achieve a highly distinguished academic degree, combine their work experience with high-level academic research, learn from and collaborate with renowned universities, establish or strengthen links with the academic sector, pursue a career at the interface of academia and business further develop their research skills and methods, broaden and deepen their intellectual capabilities.
VENUES	Innsbruck / Antwerp, approx. 50%
ADMISSION CRITERIA	 MBA, Master's level or equivalent university degree in a relevant field Minimum 10 years of relevant managerial experience Demonstration of academic and professional progression Pre-selected field of research which should show high potential for business and management research. Two letters of recommendation (one academic and one business) Successful completion of the admission procedure
SUPPORT	 Supervisor and doctoral committee Peer support through the cohort of PhD students PhD circles and workshops, conferences, doctoral colloquia Integration into the research groups at the participating universities
DURATION	 4 years Part-time 11 on-site three-day seminars (5 in Antwerp, 6 in Innsbruck) Intense supervision process by two scholars
LANGUAGE	English
PROGRAM	 Quality assurance through the UAntwerpen and the Antwerp Management School Didactical concept and definition of content and requirements through the UAntwerpen and Antwerp Management School
DOCTORAL THESIS	 Inspired by current business problems Based on critical literature review, contribution to management research and empirical research Public defense of the thesis before a committee of the UAntwerpen

^{*} The Executive PhD Program was submitted to the Agency for Quality Assurance and Accreditation Austria (AQ) in accordance with § 27 para. 1 and registered by the AQ in accordance with § 27 para. 6 HSQSG. The registration of the program in accordance with § 27 para. 6 HSQSG does not ascertain equivalence with Austrian study programs and similar Austrian academic degrees. Graduates awarded with an academic degree from Belgium are entitled to use it in accordance with § 88 para. 1 of the 2002 law governing universities. The academic degrees awarded by the University of Antwerp are therefore recognized foreign degrees in Austria and may be used in official documents in accordance with § 88 para. 1 a of the 2002 law governing universities.



executive master *Online* digital business mba.

TIME MODEL	4 semesters, part-time and blended learning
DEGREE	Master of Business Administration M.B.A. MBA* *Use of the academic degree in combination with the brand MCI officially approved
LANGUAGE	German 70 % / English 30 %
CONTENTS	 Fundamentals of business administration Digitalization & fundamentals of IT Digital business Digital economy Scientific work Business plan
TARGET GROUP	Working entrepreneurs, (junior staff) managers and professionals, who are dealing with the effects and new business models of the Digital Economy and who want to become "leaders" of the digital transformation.
DIDACTICS	The content and methodology of the Master's program aim to use the students' professional and personal experience as valuable potential through mutual exchange of experience, to provide students with ongoing critical feedback and thus to support the learning and imple- mentation process in a sustainable manner. In the courses, situations are consciously created in which acquired knowledge can be applied and reflected in concrete practical situations.
	An intelligent mix of online courses, classroom modules and electronic media combines loca- tion-independent study with personal interaction between lecturers and students. Thus, the didactic concept differs fundamentally from a typical distance-learning course while meeting the highest demands.
	The MCI eCampus supports students with modern didactic formats such as webcasts, videos, blogs, moderated chats, livestreams and digital study material.
ADMISSION REQUIREMENTS	 Academic degree; minimum of two years professional experience Proof of English proficiency (TOEFL, IELTS)
APPLICATION	Written applicationInterviewInstance

In cooperation with



executive master executive mba.

TIME MODEL	4 semesters, part-time and blended learning
DEGREE	Master of Business Administration M.B.A. MBA* *Use of the academic degree in combination with the brand MCI officially approved
LANGUAGE	English
CONTENTS	The Executive MBA program represents a generalist further education in business issues with a strong international focus that promotes and improves students' professional and social competencies. Participants learn how to systematically identify and analyze entrepreneurial problems, provide suitable solutions, and make, as well as implement, respective decisions. Guided by internationally acclaimed academics, participants acquire knowledge and skills to advance their careers in close integration with their professional and personal lives. Intense seminar modules at international partner universities abroad allow for immersion into different cultures and attitudes.
TARGET GROUP	 Entrepreneurs Managers Decision-makers who wish to qualify for higher management levels and for coping with international challenges Graduates with a degree in non-economic disciplines Graduates with a degree in economic disciplines aiming at deepening their knowledge and understanding, and broadening their international perspectives
DIDACTICS	The content and methodology of the Master's program aim to use the students' professional and personal experience as valuable potential through mutual exchange of experience, to provide students with ongoing critical feedback and thus to support the learning and imple- mentation process in a sustainable manner. In the courses, situations are consciously created in which acquired knowledge can be applied and reflected in concrete practical situations. An intelligent mix of online courses, classroom modules and electronic media combines loca- tion-independent study with personal interaction between lecturers and students. Thus, the didactic concept differs fundamentally from a typical distance-learning course while meeting
	the highest demands. The MCI eCampus supports students with modern didactic formats such as webcasts, videos,
	blogs, moderated chats, livestreams and digital study material.
ADMISSION REQUIREMENTS	 Academic degree; minimum of three years professional experience Proof of English proficiency (TOEFL, IELTS)
APPLICATION	Written applicationInterviewInstance

Blended Learning Online elements Flexible & Mobile



executive Master digital economy & leadership msc.

TIME MODEL	4 semesters, part-time and blended learning		
DEGREE	Master of Science M.Sc. MSc* *Use of the academic degree in combination with the brand MCI officially approved		
LANGUAGE	German		
CONTENTS	 Fundamentals of business administration Digitalization & fundamentals of IT Digital economy Scientific work Business plan Organizational behavior & leadership 		
TARGET GROUP	Working entrepreneurs, (junior staff) managers and professionals, who are dealing with the effects and new business models of the Digital Economy and who want to become "leaders" of the digital transformation.		
DIDACTICS	The content and methodology of the Master's program aim to use the students' professional and personal experience as valuable potential through mutual exchange of experience, to provide students with ongoing critical feedback and thus to support the learning and imple- mentation process in a sustainable manner. In the courses, situations are consciously created in which acquired knowledge can be applied and reflected in concrete practical situations.		
	An intelligent mix of online courses, classroom modules and electronic media combines loca- tion-independent study with personal interaction between lecturers and students. Thus, the didactic concept differs fundamentally from a typical distance-learning course while meeting the highest demands.		
	The MCI eCampus supports students with modern didactic formats such as webcasts, videos, blogs, moderated chats, livestreams and digital study material.		
ADMISSION REQUIREMENTS	Academic degreeminimum of two years professional experience		
APPLICATION	Written applicationInterviewInstance		

In cooperation with





executive master digital marketing & analytics msc.

TIME MODEL	4 semesters, part-time and blended learning				
DEGREE	Master of Science M.Sc. MSc* *Use of the academic degree in combination with the brand MCI officially approved				
LANGUAGE	German				
CONTENTS	 Digital skills Technical foundations Fundamentals & instruments of digital marketing Digital sales & e-Commerce Social media marketing Digital analytics & strategies Legal bases in digital marketing Digital marketing strategies & leadership 				
	Virtual RealityScientifically supervised Master thesis with accompanying courses				
TARGET GROUP	Working entrepreneurs, (junior staff) managers and professionals, who want to become more digitally visible with their company, wish to enhance their competences with digital skills and abilities and who want to qualify for a position in digital marketing.				
DIDACTICS	The content and methodology of the Master's program aim to use the students' professional and personal experience as valuable potential through mutual exchange of experience, to provide students with ongoing critical feedback and thus to support the learning and implementation process in a sustainable manner. In the courses, situations are consciously created in which acquired knowledge can be applied and reflected in concrete practical situations.				
	An intelligent mix of online courses, classroom modules and electronic media combines location- independent study with personal interaction between lecturers and students.				
ADMISSION REQUIREMENTS	Academic degreeminimum of two years professional experience				
APPLICATION	 Written application Interview Instance 				



executive master management & leadership msc.

TIME MODEL	4 semesters, part-time
DEGREE	Master of Science M.Sc. MSc* *Use of the academic degree in combination with the brand MCI officially approved
LANGUAGE	German
CONTENTS	 Stage I: General Management Stage II: Specialization in Management: Selection of one of the MCI functional courses Stage III: Management, Psychology & Leadership Stage IV: Master thesis with scientific tutoring and accompanying courses / Scientific work / Commission audit
TARGET GROUP	Entrepreneurs, Managers of upper management levels and decision makers with first manage- ment experience, who wish to qualify for higher management positions.
DIDACTICS	The content and methodology of the Master's program aim to use the students' professional and personal experience as valuable potential through mutual exchange of experience, to provide students with ongoing critical feedback and thus to support the learning and imple- mentation process in a sustainable manner. In the courses, situations are consciously created in which acquired knowledge can be applied and reflected in concrete practical situations.
ADMISSION REQUIREMENTS	Academic degreeminimum of two years professional experience
APPLICATION	Written applicationInterviewInstance

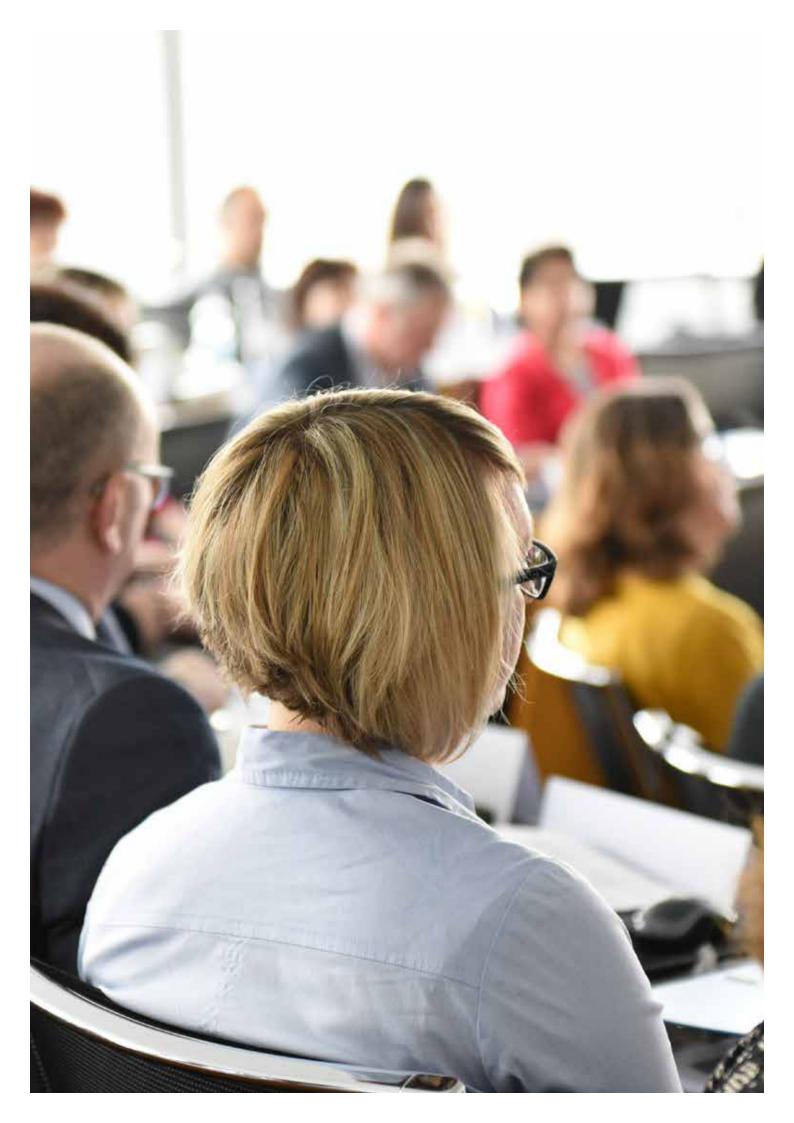


executive education modular structure with master option.

The 16 and 25-day certificate courses can be interactively linked and credited to the Master program Management & Leadership MSc. The advantage for the participants is that because this Master's degree can be taken in stages, time and financial commitments are catered for here. This modular concept, unique to German-speaking countries, is an expression of the academic quality of each certificate. This course supports goal-oriented career development and opens up attractive opportunities for the future.

Please request the detailed Master's brochure at www.mci.edu/info or let us advise you personally.







EXECUTIVE EDUCATION & DEVELOPMENT certificate courses.

Our quality study programs provide state-of-the-art knowledge and ensure that theory and practice are merged to create a meaningful whole. Decision makers in management receive and experience comprehensive support in positioning themselves, in recognizing relevant interrelations, in acquiring and developing competencies, methods and skills, and in creating new scopes of action as well as in the designing and undertaking of complex tasks.

CERTIFICATE COURSE

Corporate Communications

Learn how to convince people, shape relationships, and build an image Duration: 16 days / 20 ECTS

Digital Business Analytics

Learn how to use data as a resource and competitive advantage Duration: 14 days on campus + 2 weeks online / 20 ECTS

Family Business

Master the management, dynamics, and security of your family business Duration: 8 days / 10 ECTS

General Management

Business administration for non-business majors Duration: 23 days on campus + 2 weeks online / 40 ECTS

Human Resource Management

Master human resource development in learning organizations Duration: 16 days / 20 ECTS

Innovation Management

Create a competitive advantage through market and technology orientation Duration: 16 days / 20 ECTS

CERTIFICATE COURSE

Management, Accounting & Control Plan success, design processes, achieve results Duration: 16 days / 20 ECTS

Management, Psychology & Leadership

Understand and design complex decision-making processes Duration: 16 days / 20 ECTS

Marketing

Successful market development in a digital world Duration: 16 days / 20 ECTS

Patent & License Management

Learn how to systematically acquire and exploit intellectual property rights Duration: 16 days / 20 ECTS

Sales Management

Successful selling in the digitalized world Duration: 16 days / 20 ECTS

Systemic Leadership Psychology

Master the synthesis of new thinking and practical action BASIC: Duration: 8 days / 10 ECTS PROFESSIONAL: Duration: 8 days / 10 ECTS



EXECUTIVE EDUCATION & DEVELOPMENT management seminars.

The comprehensive range of seminars on current issues of management, leadership, communication and personality development accompanies motivated people in coping with their complex professional challenges. With a duration of one to six days, built-in case studies, supplementary coaching units, practical examples and workshops, MCI seminars offer working decision-makers at all management levels compact opportunities to acquire tailor-made skills and to reflect on their own decisions and actions.

SEMINAR	TAGE	SEMINAR	TAGE
Mindful Leadership Mindfulness and serenity in the leadership	2	Customer Journey Management Impulses and sales process-oriented channels	1
Agile Leadership Successful leadership in complex situations and uncertain times	2	Data Storytelling Improving of information processes with effective data visualization	1
Agile Project Management Experience the Scrum Life Cycle with Lego simulation	2	Design Thinking & Innovation Lab Innovative solutions for the future	2
Agile Controlling Managing companies effectively without fixed budget	1	Digital Marketing & Sales Customer acquisition, business processing and customer loyalty with Internet	2
Better finish than finished "Brain-fair" working and leading	1	Digitalization in Distribution The opportunities and chances of digital Selling	2
Block Chain for Business Competitive advantages through innovative	2	Implementing Employer Branding Die Macht der Arbeitgebermarke in der Praxis	1
technologies and business models	2	Employer branding as a success factor Attract and maintain the right employees	
Business Model Innovation Development of strategies and concepts	2	Diversity as a success factor Cultural diversity: challenge or opportunity	1
Change Management in Practice Successful implementation of change processes	2	Leading without Fighting Clarity, Courage, Balance & Humanity –	2_
Change Management in the VUCA world Use of agile methods in the design of change	2	Leadership & Life Principles	
processes		Conducting conversations in a relaxed and confident manner Only those who make a move get ahead	

SEMINAR	TAGE	SEMINAR
Conducting a conversation Being convincing in any situation		Professional Presentations Make an impact, leave an impress
Ideas Management Tools from practice	1	Project Management: Methodological Competence Define and implement projects su
Innovative Key Account Management Effective processing of key customers for sustai- nable corporate success		Personal development for I New work needs inner work
Communication Management Seminar series with 2 individual seminars: • Developing an integrated communication strategy and embedding it into the company • Recognizing and directing communication trends in the digital world	3	Remote team work Successful cooperation despite d Rhetoric and Body Languag Convince with authenticity and te
Communication Management Developing an integrated communication strategy and anchoring it in the company	2	Social competence in proje Influence teamwork positively and leadership tasks with conflict con
Communication Management Recognizing and controlling communication trends	1	Sales Psychology Using psychological principles to sales
in the digital world Marketing Performance Measurement Making the profit contribution of marketing measurable and manageable	1	Video Marketing How to present yourself in the se search engine in the world
Market Communications A marketing tool in change	2	Virtual Reality Potentials by means of interaction and application
Meeting Management Efficient planning and performing of appointments	1	
Business Data Analytics for success Get on board with the Insight-Driven Organization	2	
New sustainability as a guarantee for success Opportunities for the further development of digital Business models in disruptive times		
Be never again speechless Ready to succeed	1	

ake an impact, leave an impression	
roject Management: ethodological Competence efine and implement projects successfully	2
ersonal development for leadership ew work needs inner work	2
emote team work accessful cooperation despite distance	1
netoric and Body Language onvince with authenticity and technology	1
ocial competence in projects fluence teamwork positively and master adership tasks with conflict competence	
ales Psychology sing psychological principles to make successful les	1
deo Marketing ow to present yourself in the second biggest arch engine in the world	1
rtual Reality otentials by means of interaction techniques	2

TAGE





customized training programs inhouse programs & organizational development.

More and more companies and nonprofit organizations recognize that the continuous development of strategies, structures and processes – embedded in an effective corporate culture that encourages top performance – is of central importance for their ability to compete. Sustainable results can be achieved when change programs are developed in-house and accompanied by professional organizational and human resource development measures in the form of customized training and coaching offerings, feedback loops and controlled transfer elements. Creative design and support for such activities in the regional and international context are an integral component of the competence of the MCI as the Entrepreneurial School®.



Results-based organizational and know-how development with the MCI Method®

Together with the MCI, we have developed a program for our top management comprising training sessions in subjects like "Leadership" and "Strategic Management", a big annual event, the "Leaders' Lounge", and an IT communications platform. For a company like ours with its international orientation, the MCI is an outstanding partner. We appreciate the cooperative spirit of the partnership, the competence and flexibility of the MCI, and the attention we receive as a partner. Andrea Maag, Vossloh Aktiengesellschaft, Head of Human Resources, Werdohl / G

The Tiroler Gebietskrankenkasse and Management Center Innsbruck entered into an innovative partnership with the planning, design and implementation of the TGKK Academy, which has proved a highly professional and effective platform. We are convinced and grateful that we have found the right partner with the right expertise and experience to help us establish a modern human resource development culture.

Irmgard Steinlechner, Deputy Head of the Management Office, Tiroler Gebietskrankenkasse, Innsbruck / A



research at mci.

At the MCI, research is seen as part of the social mission of universities to promote social and economic growth. Against this background, the MCI strives for continuous quality improvement in teaching, involvement in and exchange with the academic community (publications in scientific journals, participation in and organization of conferences, etc.), and above all research relevance in practice.

Research at MCI is solution-oriented and positions itself at the intersection between theory and practice. It enables innovation to secure competitive advantages in the region. The entrepreneurial approach of the MCI has paved the way for research to obtain a key role within the transfer of technology and know-how.

The international research orientation of faculty and students fosters the development of an international network of partners in science, economy and society. This strengthens the quality of research and provides access to the latest developments for corporate partners to meet technological and societal challenges prospectively.



research scientific competence.

cooperation opportunities.

Solution and result orientation is the central research approach, which is developed in cooperation with research and corporate partners in order to facilitate an economic and social impact. The knowledge transfer goal in this context is lived out in more than 150 projects carried out each year in close cooperation with clients and research partners, in order to ultimately enable employees to further develop in the area of applied R&D.

start-ups & entrepreneurship.

As the Entrepreneurial School®, the MCI supports faculty, students, and graduates in their entrepreneurial activities.

These activities include:

- Events to increase awareness
- Business plan competitions
- Coaching & counselling
- Support with financing
- IP Support & counselling hours
- Embedding entrepreneurship education

START UP. Tirol

The MCI works closely with the Start.Up Tirol association in the area of supporting start-ups.

research cooperation.

Research cooperation with other higher education institutors, firms and organizations foster the production of new knowledge, products, services or processes. We share our knowhow with our research partners. The benefit to our research partners and the creation of a win-win-situation for all parties involved is of particular importance to us. Research cooperations are often supported by national and international funding bodies such as FFG, TTFP, InterReg, Euregio, European Commission, etc.

contract research.

The MCI carries out solution-oriented projects for national and international clients. We use our knowledge to contribute to society and to support the competitiveness of organizations, regions and the economy. Within predefined research fields, our researchers work on numerous projects, also with the support of our motivated students at times. Our clients profit from our first-class infrastructure, academic expertise and know-how in the field of management and technology (process optimization, innovation development, efficiency enhancement, prototyping, etc.).

research areas.

The research competencies at MCI are based on the latest social, technological and economic challenges and are organized in powerful research areas. The research areas shown here are based on the current state of knowledge and are primarily concerned with interdisciplinary entanglement so that holistic solutions can be found.

For more information and cooperation, go to: www.mci.edu/research



research areas.



our mission.

MCI follows the concept of an Entrepreneurial School[®]. MCI empowers motivated people to achieve outstanding performance, provides profound academic competence and creates innovative know-how transfer within a strong international network.

OUR SUCCESS FACTORS

Quality teaching

High quality teaching secures our position among the leading academic institutions in the German speaking world.

Intellectual contribution

Our intellectual contribution is applied, business-relevant and solution-oriented.

International orientation

Our strong international orientation generates know-how, prestige and added value for our customers.

Customer and service orientation

Our customer and service orientation is exemplary.

Brand

MCI's brand is internationally renowned and stands for performance, professionality, knowledge and competence.

People and culture

Our corporate culture thrives on mutual trust, commitment of our employees, entrepreneurial spirit and responsibility towards society.

Network

Our international network creates a competitive edge and added value for our stakeholders.

Innovation

Ongoing innovation forms the basis of our market position and ensures our competitiveness.

Infrastructure

Our excellent infrastructure creates an attractive and stimulating environment.



network.

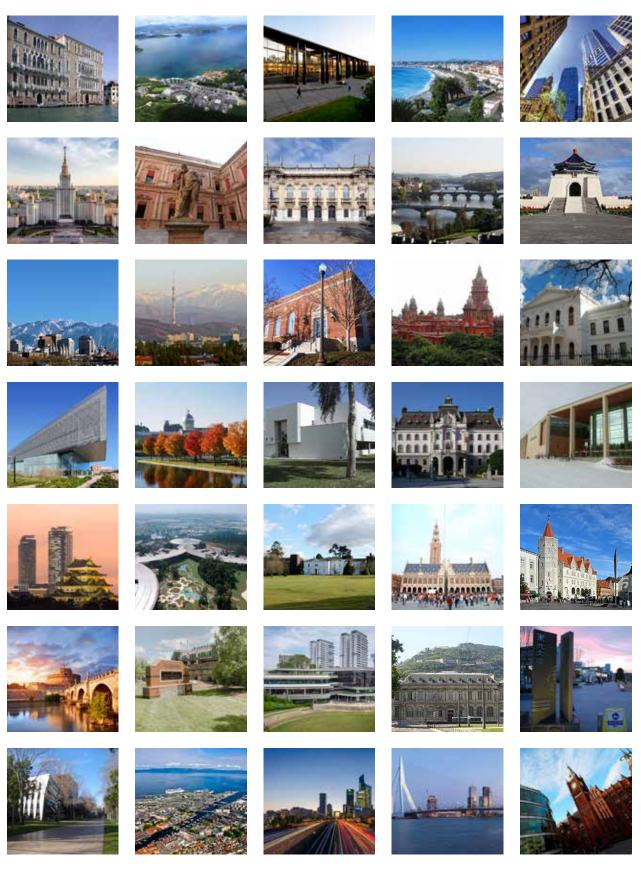
Leading public figures as visiting lecturers from all over the world are an additional benefit of studying at the Entrepreneurial School®, one that opens up new perspectives, promotes global networking and is an advantage for career development.



From top left to bottom right (listed functions at the time of the presentation): Bettina Würth, Würth-Group, I Burkhard Balz, Deutsche Bundesbank I Sindi Maboso-Koyana, Entrepreneur, © AWCAinvest I Michael Losch, Head of division, BMNT I François Biltgen, Judge at the European Court of Justice, I Dick Costolo, CEO 2010/2015 of Twitter & Trevor D. Traina, U.S. Ambassador to Austria | Margarete Schamböck, Federal Minister | Herbert Prock, WV Argentina | Susanne Steid|, Wirecard AG | Mario Riesner, Sandoz Austria GmbH | Stefan Pichler, CEO, Snyl Jordanian Airlines | Andreas Matthà, ÖBB Holding | Thomass Lenke, San & Minikan G | Voicela Bulc, European Commissioner for Transport 2014–2019 | Jan Kunath, REWE Group | Fabian Kenbaum, Kienbaum, Consultans I Laura Leyser, Doctors without Borders (MSF) Austria | Edward Snowden, Whistleblower | Mahender S. Khari, Indo-Global Academia Alliance, Khari & Co | Richard Fontaine, Center for a New American Security | Hans-Jacahim Ecker, Sports Governance Nuit & FIFA Ethics Committee, Zurich | Elabaterd acatiglioni, CEO, A1 Digital International GmbH, | Heirz Fischer, Former Federal Prevalubic of Austria | Gehrard Dreves, SPAR AG | Hitrud D. Wenner, Volkswagen Ads | Voinae Reding, European Commission & European Parliament | Christoph Boschan, Viena Stock Exchange | H.E. Hermann Glettler, Bishop | Markus Breitenecker, CEO, ProSiebenSat, PULS 4 | Daniel Krauss, Flixbus / Flixmobility GmbH | Peter Schöffel, CEO, Schöffel Sportbekleidung GmbH | Norbert Barthle, Federal Ministry of Transport and Digital Infrastructure, Germany | Josef Aschbacher, European Space Agency | Josef Penninger, Life Science Institute | Monika Ribar, SBB AG

international.

With the help of the MCI's prestigious partner universities, students at the Entrepreneurial School® benefit from opportunities for semesters, modules and projects located abroad, and from the international character of both faculty and the student body.



From top left to bottom right: Università Ca' Foscari, Venezia, Italy I The Hong Kong University of Science & Technology, Hong Kong I University of Oslo, Norway I EDHEC Business School, Nice, France I University of Technology, Sydney, Australia I Lomonosov Moscow State University Business School, Russia I University di Bologna, Italy I Politecnico di Milano, Italy I Charles University, Prague, Czech R. I National Taipei University of Technology, Taiwan I The University of Utah, Salt Lake City, USA I Alma Almaty Management University Kasachstan I Auburn University, Alabama, USA I Indian Institute of Technology. Chana School, Arise J University, South Africa I Goodman School of Business – Brock University, Ontario, Canada I Université de Québec à Montréal, Canada I Cetys Universidad, Mexicali, Mexico I University of Libaljana, Slovenia I Tampere University, Finland I Nagoya University of Commerce & Business, Nisshin, Japan I Universiti Feknologi Petronas, Malaysia I University of Limerick, Ireland I Katholieke Universite Hauven, Belgium I Aalborg University, Denmark L Luiss-Università Guado Cati, Rome, Italy I Appalachian State University, Bottona, Mataysia I University of Science & Technology, Trondheim I Pôle Universita Léonard de Vinci, Paris, France I Erasmus Universite it Rotterdam, Netherlands I University of Liverpool, Great Britair

campus & services.

The MCI offers students an excellent infrastructure with attractive lecture rooms, computer labs, space for group working, and modern research facilities as well as conveniently situated student accommodation and car parking, and excellent access by public transport. Students also enjoy a unique university setting, with mountains on the doorstep, unbeatable opportunities for sports and leisure activities, and three other countries – Germany, Switzerland and Italy – just a short distance away.

LIBRARY

Thanks to an exemplary cooperation agreement signed with the University of Innsbruck, students have full access to the international scientific literature and professional library services with generous opening hours. In addition, the MCI has its own smaller reference libraries with a selection of newspapers, magazines and journals. www.mci.edu/en/library

ACCOMMODATION

As an old university town, Innsbruck offers a wide choice of accommodation in halls of residence, bedsits, flat shares, etc.

SPORTS & LEISURE

Innsbruck – at the heart of the Alps – is an outstanding tourism destination that has twice hosted the Winter Olympics and as such is the perfect place for year-round sports and leisure activities. The Innsbruck University Sports Institute (USI) is also open to MCI students and offers modern facilities for a wide choice of sports and healthy exercise. www.mci.edu/en/sports

ALUMNI & FRIENDS

The MCI's alumni association is a dynamic platform for debate and personal contacts for all MCI graduates, students, faculty and partners. Panel discussions with first-rate international speakers are a stimulating source of motivation and ideas and an enjoyable way to share knowledge and experience. www.mci.edu/en/alumni

CAREER

In keeping with the MCI's motto "mentoring the motivated", a Career Center with its own international network supports MCI graduates during their first steps and subsequent development in the business world and enables companies to meet their recruitment needs from a pool of excellence. The Career Center has a full service offering, including internship placements and job opportunities, interview training, career coaching and industry recruitment events. www.mci.edu/en/career

LANGUAGE SKILLS

The MCI's international orientation is underscored by the wide range of foreign languages offered, with a focus on intercultural competence and communication skills in addition to language competence. Extra-curricular language courses are available in Arabic, Chinese, Japanese and Russian among many others. Experienced language trainers with first-class didactic skills provide a varied learning experience with the fun factor included. www.mci.edu/en/languages

STUDENT LIFE

As a university town, Innsbruck is a young-at-heart city that offers MCI students creative interaction in a wide range of fields, and a variety of entertainment and social activities (art and the arts, music, societies, churches, health, shopping, nightlife, etc).

www.mci.edu/en/studentlife

www.mci.edu/en/accommodation

STARTUPS

Entrepreneurial thinking and working are taken seriously at the MCI. The MCI's faculty, students and graduates with the entrepreneurial spirit wishing to set up their own businesses or make commercial use of the results of their research benefit from the in-depth expertise and modern infrastructure. www.mci.edu/startup

rankings, memberships & awards.

Numerous international awards and accreditations received over the last few years and memberships in prestigious academic organizations are confirmation of the outstanding quality and high level of acceptance of the Entrepreneurial School[®] and a source of orientation for prospective students on an increasingly complex higher education market. A selection:



AACSB International

As one of only a few universities in the German-speaking area, MCI has earned initial accreditation by the prestigious AACSB Association to Advance Collegiate Schools of Business. Founded in 1916, the AACSB accreditation is a sign of excellent quality on all levels of business education.



FIBAA Foundation for International Business Administration Accreditation

FIBAA is the leading accreditation agency in the German-speaking world for Master programs in the field of economics. The MCI underwent the mandatory institutional audit and additional, voluntary institutional accreditation. In both cases the MCI was awarded the Premium Seal. The results show that the MCI by far exceeds the requisite quality requirements and are impressive confirmation of the MCI's standard of excellence.



Erasmus+

The European Commission has awarded MCI the Erasmus Charter for Higher Education. The Erasmus Charter for Higher Education (ECHE) provides the general quality framework for all European and international cooperation activities that MCI may carry out within the Erasmus+ program.



Nr. 1 in rankings

For years the Entrepreneurial School® has been consistently up among the winners in polls, studies and rankings. That includes the rankings published by the CHE (Center for Higher Education) and the Universum Student Survey (based on student evaluations). In 2020, MCI was also ranked for the second time among the "Global Top 25 Performers" in U-Multirank, which was launched on the initiative of the EU Commission. These impressive results are confirmed by polls conducted by various business-oriented magazines on individual study programs (e.g. "Format", "Gewinn", "Industriemagazin", etc.) as well as assessments by employers, executives and HR managers.



Ranking

EFMD European Foundation for Management Development

The MCI is one of the few Austrian members of the EFMD, Europe's most important quality platform for research, development, innovation and networking in the field of management.



CEEMAN

The Central and East European Management Development Association (CEEMAN) was established in 1993 with the aim of fostering management development and management education development in the CEE region. By now, its membership has grown far beyond the CEE region, including over 200 members from more than 51 countries, including from Western Europe, both Americas, Africa and Asia.



EUA European University Association

The European University Association EUA is the representative organisation of universities and national rectors' conferences in 47 European countries. EUA plays a crucial role in the Bologna Process and in influencing EU policies on higher education, research and innovation.



International Association of University Presidents

The MCI is a member of this association, whose objective is to promote international cooperation between universities in the fields of research, teaching and knowledge transfer.



fulbrightaustria

Eurasia-Pacific UniNet

The MCI is a member of this network of universities and other research institutions in East, Central and South Asia, and the Pacific.

Fulbright Austria

Austrian-American Educational Commission: The MCI is one of the academic pillars of the Fulbright Program, which works to promote international understanding through bilateral exchange programs with the United States.



VPH Verband Privater Hochschulen

The MCI is affiliated to this association of private universities in the German-speaking countries.



MBA Roundtable

To date, the MCI is the only member in the German-speaking world of this club of leading business schools and MBA program providers.

ACCREDITED MEMBER

THE-ICE

The International Centre of Excellence in Tourism and Hospitality Education (THE-ICE) is an independent international accreditation body which provides certification worldwide for tourism education facilities offering high standards of excellence. The MCI has received accreditation for its tourism-related study programs.



EHMA European Health Management Association

EHMA is an international association of universities and other organizations involved in the field of healthcare. In collaboration with FIBAA, EHMA also offers accreditation for relevant study programs. The MCI is the first European university to receive accreditation for all its health-related study programs.



Principles of Responsible Management Education

The MCI was the first Austrian university to be affiliated to the UN's global Principles for Responsible Management Education initiative (PRME).



IAU International Association of Universities

The MCI is a member of the UNESCO-based association of universities in 130 countries worldwide. IAU provides a global forum to discuss and take action on issues of shared interest and promotes international cooperation and academic solidarity between higher education institutions.



Science and Responsibility

Science and Responsibility (WuV) – a joint project run by the University of Innsbruck, Innsbruck Medical University, MCI and the Innsbruck Students' Union (ÖH) – is an open forum for an interdisciplinary dialogue between academia and society on scientific, ethical and social issues.

For further details: www.mci.edu/en/university/the-mci/accreditations

admission requirements.

ADMISSION REQUIREMENTS FOR A BACHELOR PROGRAM

- 1. Individuals with a university entrance qualification (e.g. school leaving exam, appropriate university entrance exam).
- 2. Persons without a university entrance qualification but with relevant vocational qualifications who satisfy one of the following conditions:
 - school-leaving certificate from a relevant vocational secondary school
 - completion of a dual education course with a relevant apprenticeship

Persons without a university entrance qualification but with relevant vocational qualifications must additionally sit entrance exams in English, Mathematics, and if applicable German / Physics / Chemistry. The level of the exams corresponds to that of a non-school university entrance qualification for the relevant study program.

ADMISSION REQUIREMENTS FOR A MASTER PROGRAM

Admission to MCI Master study programs is available to students who have a relevant Bachelor degree or equivalent qualification from Austria or other countries. Students with work or project experience and/or experience abroad are particularly welcome. Decisions relating to the relevance of such programs and recognition of previous qualifications are taken by the Program Director.

ADMISSION REQUIREMENTS FOR AN EXECUTIVE MASTER PROGRAM

The Executive Master programs are open to persons who hold a degree and have several years of high-level professional experience. Executives with an outstanding professional record but no academic degree may be admitted in the individual case on the basis of the criteria laid down in the admission regulations.

Admission to all MCI study programs is generally based on a three-stage selection process (curriculum vitae / documentation submitted, written entrance exam, interview). The dates for the selection process are to be found on the webpage for the study program concerned and are also listed on the admissions deadlines page: www.mci.edu/deadlines

further information.

The MCI team is always happy to assist with regard to applications. Advice on all aspects of study at the MCI, including applications and our attractive student services, is available to personal callers or by phone. For an appointment, please mail to info@mci.edu, call +43 512 2070-0 or contact us via WhatsApp +43 664 88723671.

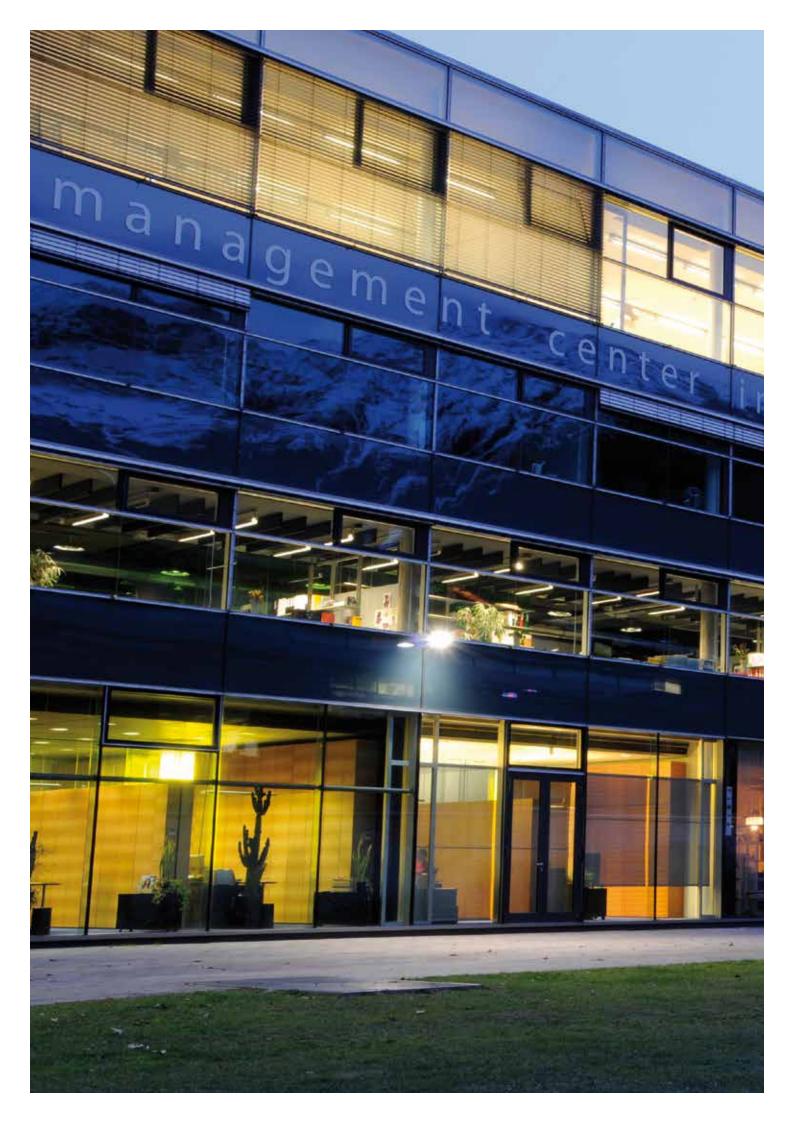
With a program of sample lectures, study program presentations, project presentations and laboratory visits, the MCI Open House is an ideal source of guidance in selecting the right study program. For the dates, please go to www.mci.edu/openhouse.

MCI's online info sessions provide the perfect opportunity to get to know more about the Entrepreneurial School® and its study programs from the comfort of your home: www.mci.edu/online-infosession

To see what other (potential) students and alumni have to say, follow us on 🛛 🕴 ท 🕺 🚺 🖉 💽



N.B. Places are limited for all study programs. Admission exams may be required for a Master program depending on the applicant's Bachelor. Data correct at August 2020. All information subject to errors and changes. Photo Credits: © AMS: 49; © Fotolia.com: 6-7, 8, 9, 12, 13, 17, 18, 19, 24, 28-34, 36, 39, 44, 45, 50-53, 64, 65; © Getty Images: 22, 35, 61; © iStock: 51; © Adobe Stock: 11, 31, 39, 41, 43, 46-47, 66; © MCI-Spiluttini: 55; © MCI-Schletterer: 57; © MCI: 2-3, 4-5, 10, 14-16, 20-23, 25, 27, 38, 40, 42, 44, 48, 49, 54, 56, 58, 60, 62-63, 73; © stockxpert: 27; © Stubai Glacier: 1



TRUSTED BY THE MOTIVATED



Congratulations to your entrepreneurial spirit and your goal to make MCI the best place to work, to learn and grow in a diverse and open world.

Catherine Ladousse, Executive Communications Director EMEA, Lenovo, Paris / F

The Entrepreneurial School® is an exciting brand and a rewarding mission. I am delighted to contribute to the MCI's success. Hap Klopp, Founder and longtime CEO of The North Face®, San Francisco

The truth can never be wrong. It takes values, courage and passion to succeed! Edward Snowden, former US Intelligence Community and NSA subcontractor; Whistleblower, Moscow

I am impressed. Keep up the good work with your blithe obsession! Dr. Sabine Herlitschka, CEO, Infineon Technologies, Villach

Faculty is impressive in terms of personal competence and knowledge. I can only recommend studying at the MCI. Dr. Oliver Glockner, New Business & Technology, Hilti AG, Schaan / LI

The MCI mentors the motivated and helps to keep our companies on the path to growth. Dr. Reinhard Schretter, former President of the Confederation of Tyrolean Industry, Innsbruck

Innovative environment, motivated students and a great atmosphere. I wish the MCI continued success! Dr. Stefan Sommer, CEO, ZF Friedrichshafen AG, Friedrichshafen / DE