

Curriculum Vitae

Dr. Simon Czermak

Senior Lecturer

Management & Law (BA)

Strategic Management & Law (MA)



PROFESSIONAL WORK AND ACADEMIC EXPERIENCE

- 09/2013 - present **Lecturer - MCI Management Center Innsbruck**
teaching in the following subjects: economics, statistics and marketing;
coordination and supervision of company projects;
supervision of bachelor and master theses;
development of study programs;
implementation of research projects.
- 03/2011 - 08/2013 **Project Manager, Executive Education & Development - MCI Management Center Innsbruck**
development and organization of study programs and corporate trainings,
project supervision;
key account management;
teaching (economics).
- 02/2007 - 02/2011 **Research Associate / Assistant Professor - University of Innsbruck**
organization, implementation and administration of scientific projects;
teaching (economics);
presentation of scientific results.
- 02/2005 - 02/2007 **Marketing- & Sales-manager - Gummiwerk Imst**
key account management;
development and implementation of the company's marketing strategy;
strategy based development of new channels of distribution.
- 03/2002 - 01/2004 **Tutor - University of Innsbruck (Department of Information Systems)**
assistance in teaching.
- 01/2004 - 03/2004 **Internship - Austrian Trade Commission Chicago**
handling of customers' inquiries;
update of the "Automobile-Report USA".

EDUCATION

- 02/2007 - 12/2009 Doctoral degree in Social and Economic Sciences - University of Innsbruck
Economics
- 10/2000 - 02/2005 Diploma degree in Social and Economic Sciences - University of Innsbruck
Business Administration
- 10/1994 - 10/1999 Commercial College Innsbruck

PEER REVIEWED JOURNAL ARTICLES

- Czermak, S., Feri, F., Glätzle-Rützler, D., & Sutter, M. (2016). How strategic are children and adolescents? Experimental evidence from normal-form games. *Journal of Economic Behavior & Organization*, 128, 265-285.
- Sutter, M., Glätzle-Rützler, D., Balafoutas, L., & Czermak, S. (2016). Cancelling out early age gender differences in competition: An analysis of policy interventions. *Experimental Economics*, 19, 412-432.
- Sutter, M., Czermak, S., & Feri, F. (2013). Strategic sophistication of individuals and teams. Experimental evidence. *European Economic Review*, 64, 395-410.
- Ibanez, M., Czermak, S., Sutter, M. (2009). Searching for a better deal – On the influence of team decision making, time pressure and gender. *Journal of Economic Psychology*, 30, 1 - 10.

WORKING PAPERS / WORK IN PROGRESS

- Balafoutas, L., Czermak, S., Eulerich, M., Fornwagner, H. (2017). Incentives for Dishonesty: An Experimental Study with Internal Auditors. Available at SSRN:
<https://ssrn.com/abstract=3051887>.
- Sutter, M., Czermak, S., Feri, F. (2017). Strategic sophistication and cooperation under external time constraints.